

Date: 24<sup>th</sup> July 2024

# Business Proposal: GULF BANK - Kuwait

# • Corporate Rates- Chauffeur Services (City Trips)

VEHICLE GROUP	VEHICLE TYPE	RATE PER WAY (KWD)	Discounted Rate
STANDARD SEDAN	TOYOTA CAMRY – NISSAN ALTIMA – KIA OPTIMA	11.000	9.000
FULL SIZE SEDAN	FORD TAURUS – CHEVROLET IMPALA – KIA K5 – CHRYSLER	15.000	12.000
LUXURY STANDARD SEDAN	BMW 7 – MERCEDES BENZ S CLASS	77.000	65.000
STANDARD SUV	TOYOTA PRADO	19.800	16.000
FULL SIZE SUV	CHEVROLET TAHOE	27.500	23.000
PREMIUM FULL-SIZE SUV	GMC YUKON – CHEVROLET SUBURBAN	38.500	32.000

MEET & ASSIST	CHAUFFEUR WILL RECEIVE THE GUEST FROM ARRIVAL HALL WITH NAME BOARD AND COMPANY LOGO AS PER FLIGHT AND TERMINALS DETAILS.	
CANCELLATION	<ul> <li>NO SHOW WILL BE CHARGED AS AGREED TRANSFER RATE FOR ARRIVAL &amp; DEPARTURE</li> <li>CANCELLATION LESS THAN 48 HOURS UPON REQUEST SERVICE IS CONSIDERED CHARGEABLE</li> </ul>	
FAST TRACK MEET & GREET SERVICES	<ul> <li>HALA NAS – KWD 18/- PER PERSON</li> <li>MARAHEB – KWD 20/- PER PERSON</li> <li>VISA STAMP ON ARRIVAL – KWD 3/- PER PERSON</li> </ul>	



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## **Subject: Rental Quotation**

VEHICLE GROUP	VEHICLE TYPE	DAILY RATE (KWD)	Discounted Rate
ECONOMY CLASS	TOYOTA COROLLA	16.500	14.000
STANDARD CLASS	TOYOTA CAMRY – KIA OPTIMA – NISSAN ALTIMA	19.500	16.000
FULL SIZE SEDAN	CHEVROLET IMPALA – FORD TAURUS – KIA K5	27.500	23.000
STANDARD SUV	TOYOTA PRADO	40.000	34.000
FULL SIZE SUV	CHEVROLET TAHOE	66.000	55.000
PREMIUM SUV	GMC YUKON – CHEVROLET SUBURBAN	70.000	60.000

SELF DRIVEN REQUIREMENTS:

- VALID DRIVER'S LICENSE
- MUST BE 21 YEARS OLD ABOVE
- PASSPORT ID
- VALID VISIT VISA (FOR TOURIST)
- CREDIT CARD
- RENTAL AGREEMENT



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## Subject: Chauffeur Driven

VEHICLE GROUP	VEHICLE TYPE	8 HOURS CHAUFFEUR DRIVE (KWD)	Discounted Rate	PER EXTRA HOUR CHARGES (KWD)
STANDARD CLASS	TOYOTA CAMRY – KIA OPTIMA – NISSAN ALTIMA	70.000	59.000	5/-
FULL SIZE SEDAN	CHEVROLET IMPALA – FORD TAURUS – KIA K5	75.000	63.000	5/-
STANDARD SUV	TOYOTA PRADO	88/-	74.000	5/-
FULL SIZE SUV	CHEVROLET TAHOE	99/-	84.000	10/-
PREMIUM SUV	GMC YUKON – CHEVROLET SUBURBAN	110/-	93.000	10/-

#### Type of security

- ✓ Chauffeur certified in shell defensive driving training (DDT)
- ✓ Chauffeur understand how to drive safely and avoid accidents
- ✓ Chauffeur understanding and managing vehicle dynamics, safe vehicle operation and accident avoidance
- ✓ Specialized tactical driving for the high-risk area of operation
- ✓ Chauffeur benefit makes a very hard target for attack, kidnapping, carjacking, or robbery
- ✓ Chauffeur service-maintained confidentiality
- ✓ Protective driving for personnel assigned to transport executives combines defensive and evasive driving and route surveys
- ✓ Chauffeurs are trained to provide a high-profile service of getting their passengers & crew to all venues in safe and timely manner



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## **Chauffeur Driven Service**

- ✓ Provide top VIP service
- ✓ Free mileage
- ✓ Free routine maintenance/service
- ✓ Free replacement vehicle in case of accident/brake down
- ✓ Emergency roadside assistance 24/7
- ✓ Uniform, white shite, coat and tie, black shoes
- ✓ Secure and keeping the confidentiality of serviced passengers
- ✓ All vehicles latest models
- ✓ The driver is familiar with Kuwait roads and locations
- ✓ Chauffeur speak in English & Arabic fluently
- ✓ Water / Tissue are available
- ✓ Wifi by request

### **Kuwait Terminals**

- ✓ Terminal 1 Main Terminal
- ✓ Terminal 3 Sheikh Saad Terminal (Private Jet Private Chartered Flight)
- ✓ Terminal 4 Kuwait Airways
- ✓ Terminal 5 Jazeera Airways

#### **Airport waiting time**

- ✓ UBS Chauffeur closely monitors the flight processing time
- ✓ Average waiting time will be 60 minutes from the flight arrival

#### **UBS Branches**

1) Kuwait Airport Terminal 1 2) Dajeej Farwaniya opposite Terminal 4 Kuwait Airways Airport 3) Hilton Garden Inn Avenues Mall 4) Arabell Beach Hotel Salwa 5) Hampton Hotel By Hilton Salmiya

Yours Sincerely,

**UBS Elite Tourist Services - Kuwait**