

# Gulf Bank

## Earnings Presentation

### 1<sup>st</sup> Quarter 2025

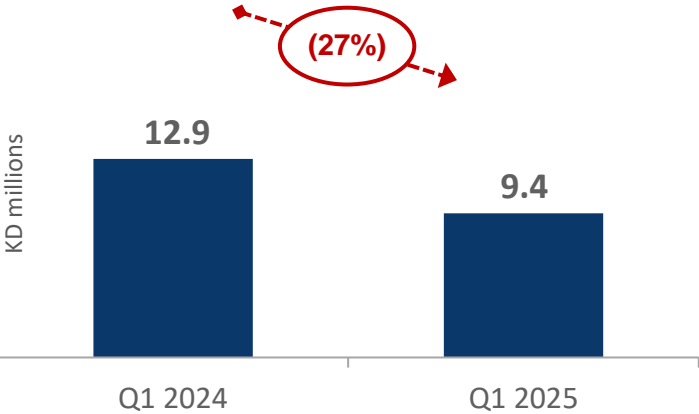


5 May 2025

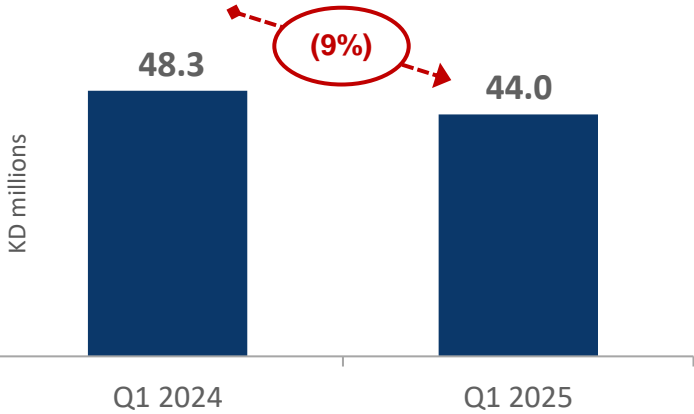


# 1<sup>ST</sup> QUARTER 2025 KEY HIGHLIGHTS

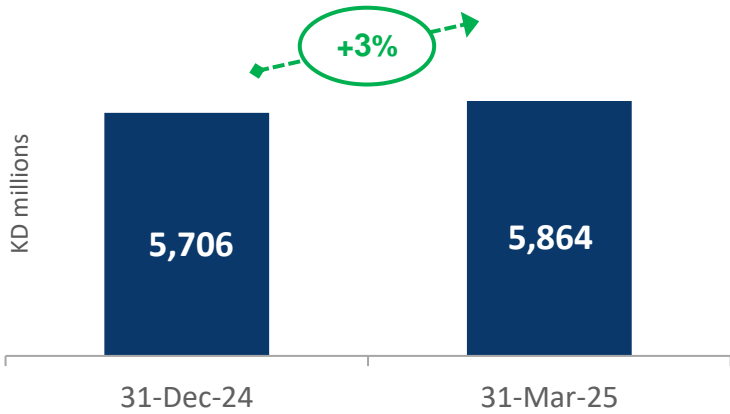
## 1 Net Profit



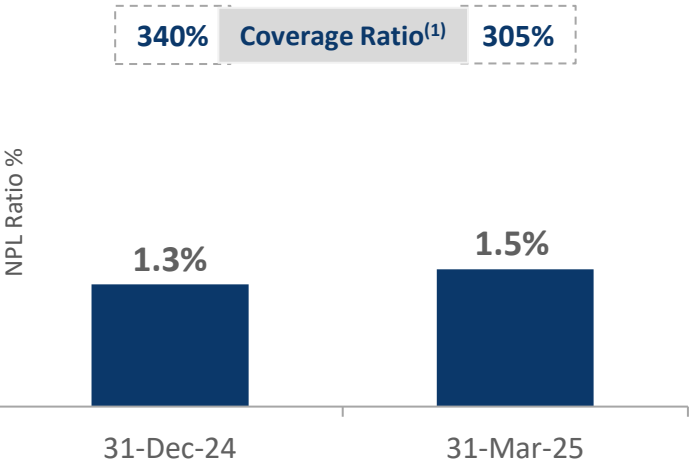
## 2 Operating Income



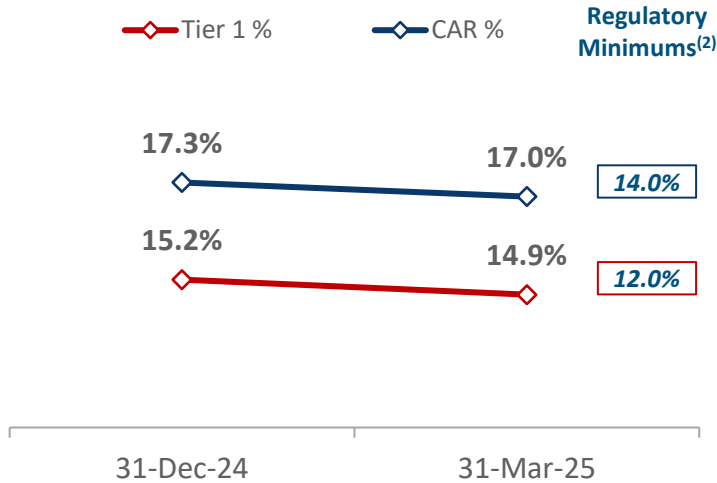
## 3 Gross Loans and Advances



## 4 Asset Quality



## 5 Capital Ratios



## 6 Credit Ratings

	Credit Rating	Outlook
MOODY'S RATINGS	A3	Positive
CI CAPITAL intelligence	A+	Stable
Fitch Ratings	A	Stable

(1) Coverage ratio includes total provisions and collaterals; (2) Tier 1 and CAR regulatory minimums include 1% DSIB charge.

# 1<sup>ST</sup> QUARTER 2025 NET PROFIT VS. 1<sup>ST</sup> QUARTER 2024 NET PROFIT EVOLUTION



(1) Credit costs = Specific Provision Charge + P&L write off on settlements – recoveries - excess general provision movement.

# INCOME STATEMENT

KD Millions	Q1 2024A	Q2 2024A	Q3 2024A	Q4 2024A	Q1 2025A	Q1 25A vs Q1 24A		Q1 25A vs Q4 24A	
						Amt	%	Amt	%
1 Interest Income	98.6	102.3	103.0	99.6	92.6	(6.0)	-6%	(7.0)	-7%
2 Interest Expense	(60.2)	(63.0)	(63.3)	(60.7)	(57.5)	2.7	5%	3.2	5%
3 <b>Net Interest Income</b>	<b>38.4</b>	<b>39.2</b>	<b>39.7</b>	<b>38.9</b>	<b>35.1</b>	<b>(3.3)</b>	<b>-9%</b>	<b>(3.8)</b>	<b>-10%</b>
4 Non Interest Income <sup>(1)</sup>	9.8	9.4	9.5	14.3	8.9	(1.0)	-10%	(5.5)	-38%
5 <b>Operating Income</b>	<b>48.3</b>	<b>48.6</b>	<b>49.2</b>	<b>53.3</b>	<b>44.0</b>	<b>(4.3)</b>	<b>-9%</b>	<b>(9.3)</b>	<b>-17%</b>
6 Operating Expenses	(21.7)	(22.6)	(23.1)	(25.2)	(23.1)	(1.5)	-7%	2.1	8%
7 <b>Operating Profit</b>	<b>26.6</b>	<b>26.0</b>	<b>26.1</b>	<b>28.1</b>	<b>20.9</b>	<b>(5.7)</b>	<b>-22%</b>	<b>(7.2)</b>	<b>-26%</b>
8 Credit Costs <sup>(2)</sup>	(11.4)	(9.3)	(14.2)	(7.7)	(10.1)	1.3	11%	(2.4)	-31%
9 General Provisions	(1.8)	(0.6)	0.7	0.7	(1.0)	0.8	46%	(1.6)	246%
10 Taxes/ Other	(0.6)	(0.7)	(0.6)	(1.2)	(0.5)	0.2	25%	0.7	60%
11 <b>Net Profit</b>	<b>12.9</b>	<b>15.3</b>	<b>12.0</b>	<b>19.9</b>	<b>9.4</b>	<b>(3.5)</b>	<b>-27%</b>	<b>(10.5)</b>	<b>-53%</b>
12 Return on Assets (ROA) %	0.7%	0.8%	0.6%	1.1%	0.5%				
13 Return on Equity (ROE) %	6.5%	7.8%	5.9%	9.6%	4.6%				
14 Cost to Income Ratio (CIR) %	44.9%	46.6%	47.0%	47.3%	52.6%				
15 Net Interest Margin (NIM) bps <sup>(3)</sup>	214	215	212	207	190				
16 Cost of Risk (COR) bps <sup>(4)</sup>	82	65	97	53	71				

(1) Includes Fees and Foreign Exchange Income and Other Income; (2) ) Credit costs = Specific Provision Charge + P&L write off on settlements – recoveries - excess general provision movement;

(3) Net Interest Income / Average assets; (4) Credit Costs / Average gross loans and advances.

# BALANCE SHEET

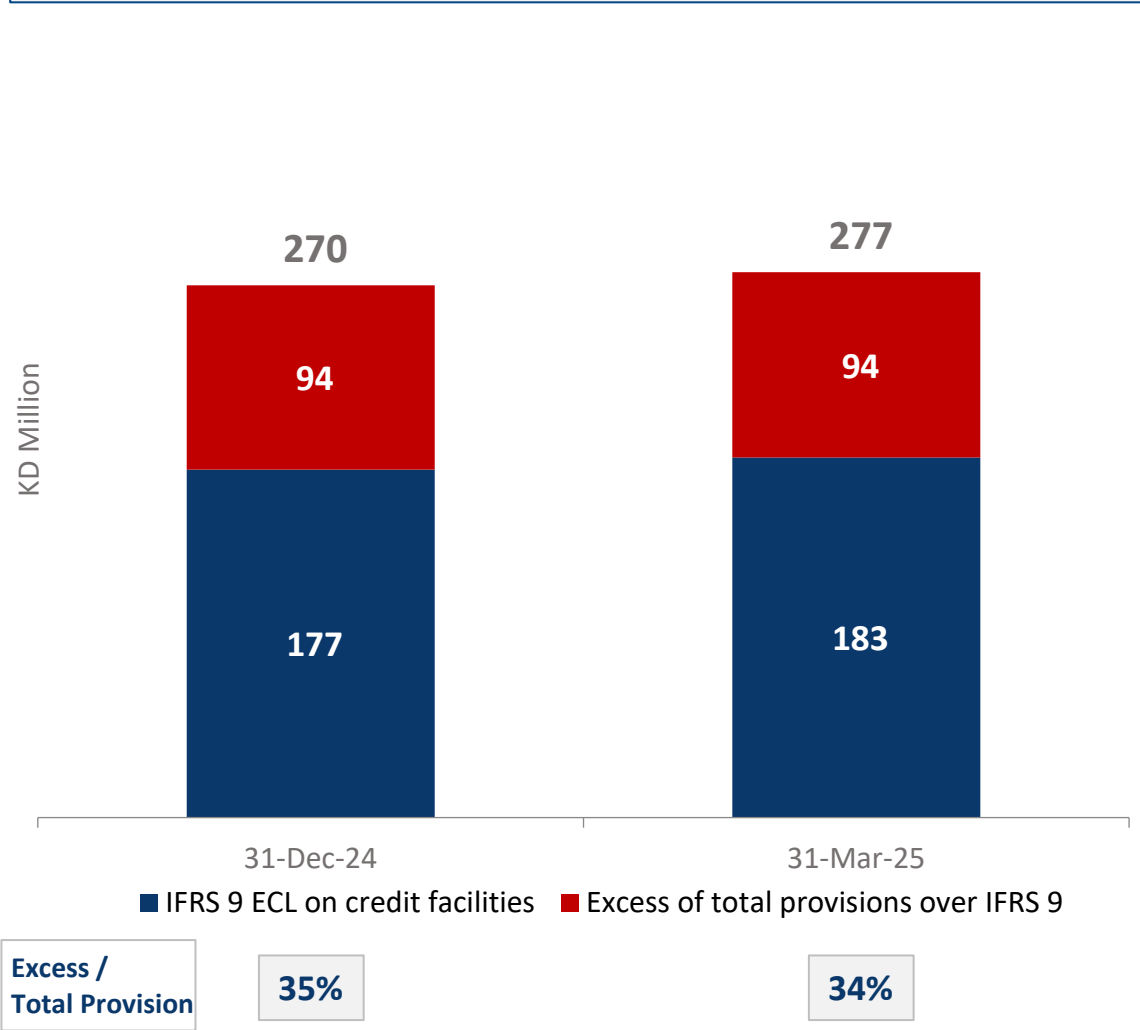
KD Millions	31-Mar-24	% of Total	31-Dec-24	% of Total	31-Mar-25	% of Total	Var Mar 25 vs Mar 24		Var Mar 25 vs Dec 24	
							Amount	%	Amount	%
ASSETS										
1 Cash and cash equivalents	1,034		1,388		1,159		125	12%	-229	-17%
2 Kuwait Government Bonds	17		3		3		-14	-85%	0	0%
3 CBK Bonds	339		140		136		-203	-60%	-4	-3%
4 Deposits with banks and OFIs	157		135		214		57	36%	79	58%
5 Liquid Assets	1,546	21%	1,666	22%	1,512	20%	-35	-2%	-154	-9%
6 Gross loans and advances	5,667		5,706		5,864		197	3%	158	3%
7 Provisions	-282		-239		-246		36	-13%	-7	3%
8 Net Loans and advances	5,384	74%	5,467	73%	5,618	75%	233	4%	151	3%
9 Investment securities	172	2%	205	3%	251	3%	79	46%	46	22%
10 Other assets	128		102		106		-21	-17%	5	5%
11 Premises and equipment	40		41		41		1	2%	-0	-1%
12 Other assets	167	2%	143	2%	147	2%	-20	-12%	4	3%
13 TOTAL ASSETS	7,270	100%	7,480	100%	7,527	100%	257	4%	47	1%
LIABILITIES										
14 Due to banks	243		365		272		29	12%	-93	-26%
15 Deposits from FIs	1,026		945		955		-71	-7%	11	1%
16 Customer deposits	4,414	61%	4,657	62%	4,565	61%	150	3%	-92	-2%
17 Other borrowed funds	615		520		720		106	17%	201	39%
18 Other liabilities	185		160		207		22	12%	47	29%
19 TOTAL LIABILITIES	6,483	89%	6,647	89%	6,719	89%	236	4%	73	1%
20 Total Equity	788	11%	834	11%	808	11%	21	3%	-25	-3%
21 TOTAL LIABILITIES AND EQUITY	7,270	100%	7,480	100%	7,527	100%	257	4%	47	1%
22 Average assets	7,223		7,366		7,504					
23 Average equity	802		811		821					
24 NPL ratio	1.2%		1.3%		1.5%					
25 Coverage ratio <sup>(1)</sup>	458%		340%		305%					
26 CASA Ratio	30.5%		27.7%		29.2%					

(1) Coverage ratio includes total provisions and collaterals.

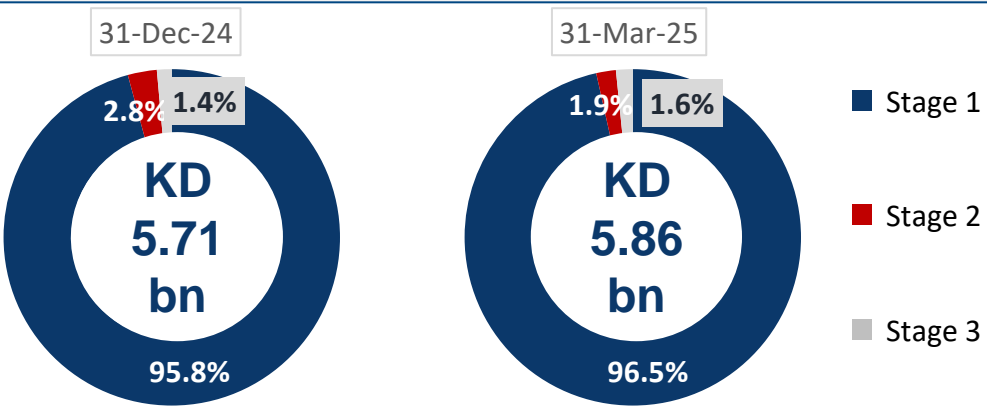


# TOTAL CREDIT PROVISIONS EXCEED IFRS 9 REQUIREMENTS BY KD 94 MILLION

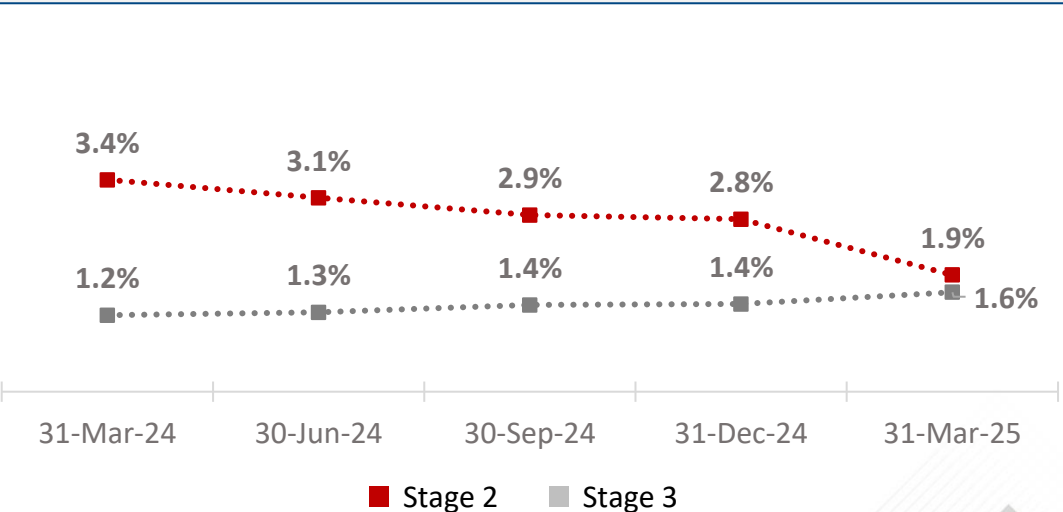
Total Provisions on Credit Facilities



Gross Loans by Stages %<sup>(1)</sup>

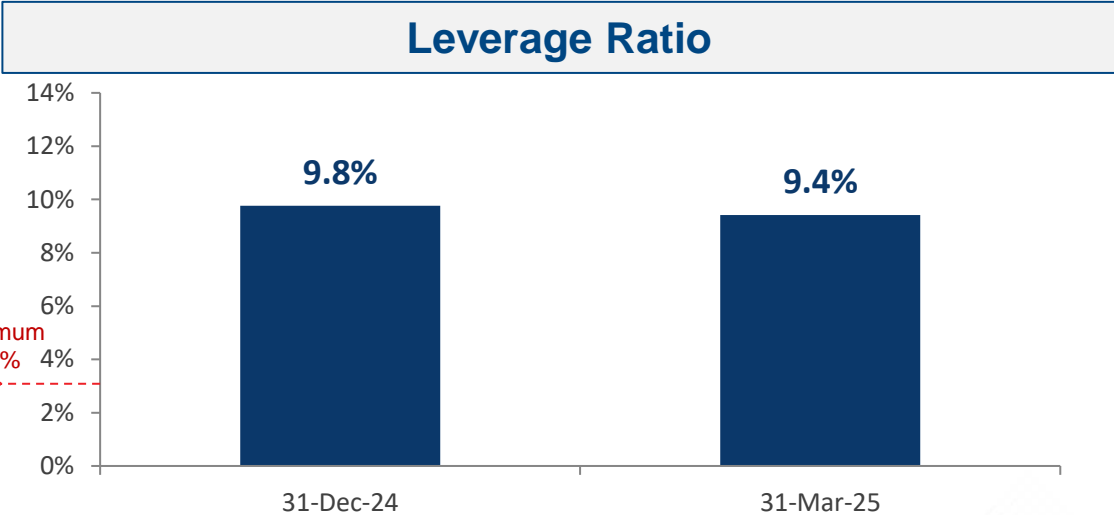
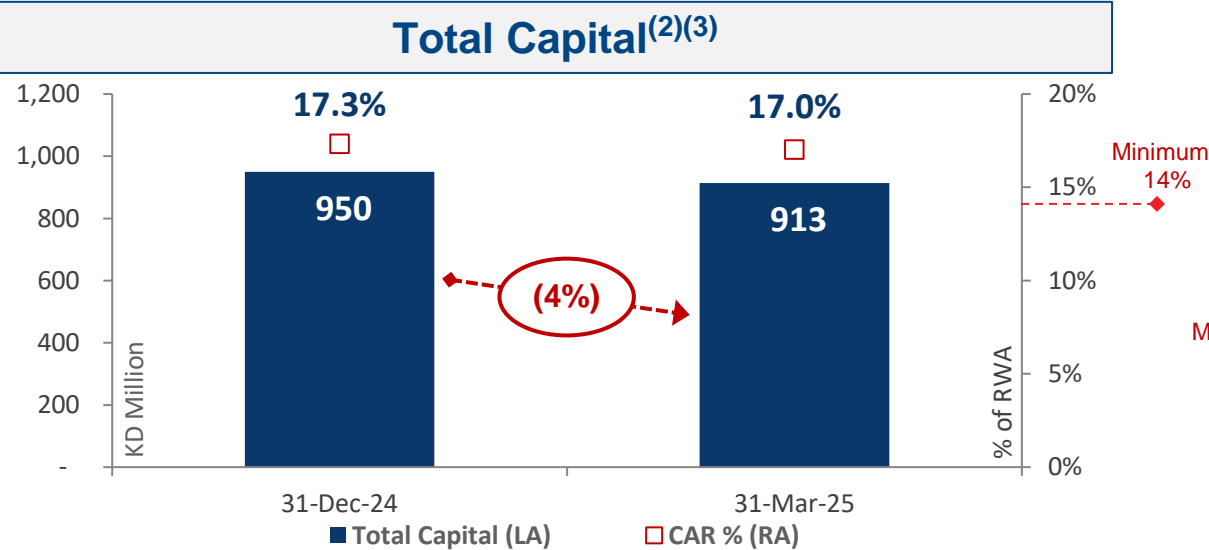
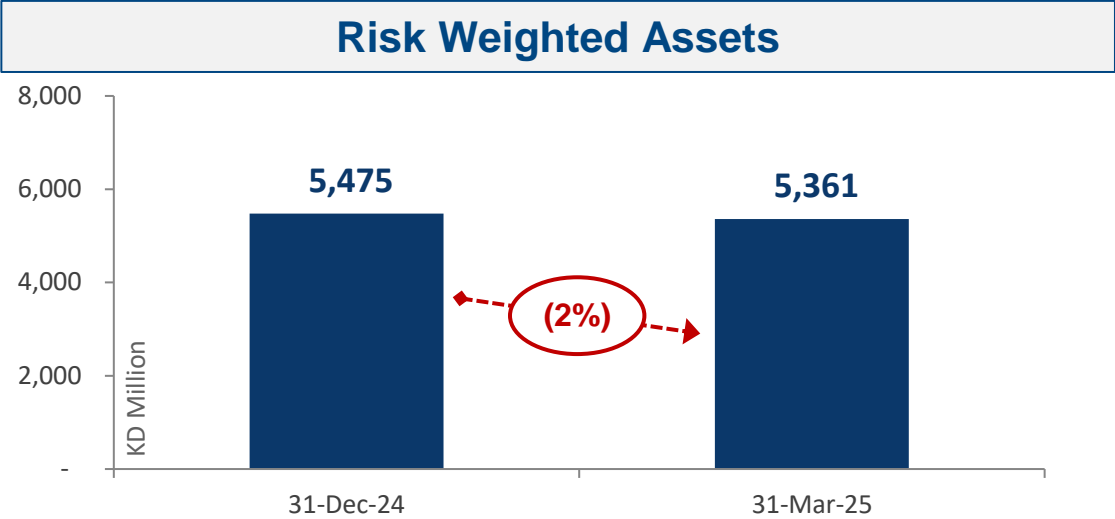
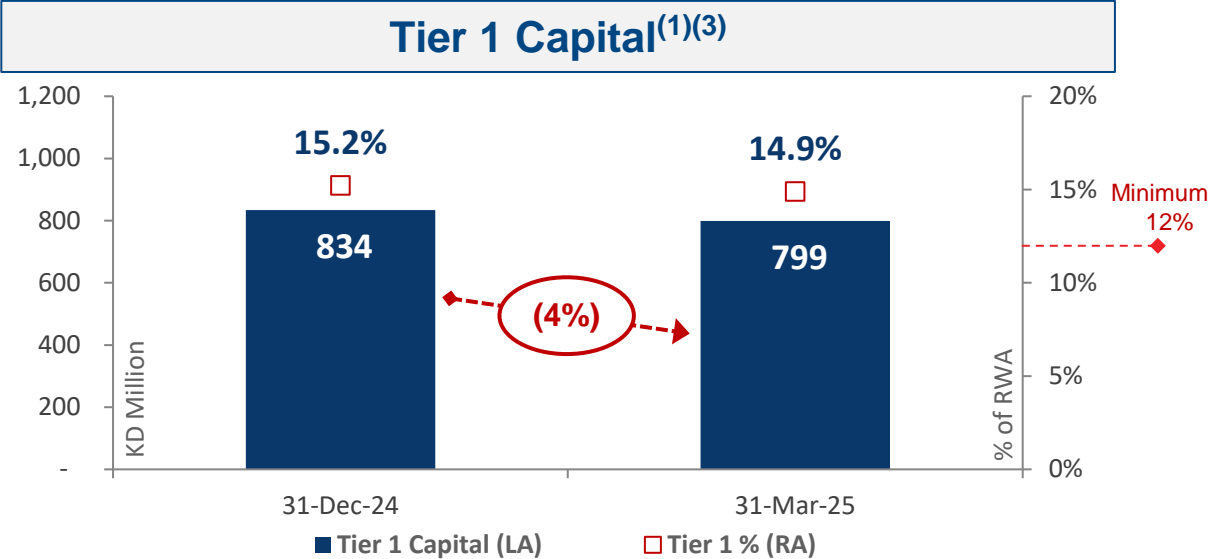


Evolution of Gross Loans Stages 2 and 3 (%)<sup>(1)</sup>



(1) Stage 3 loans are marginally higher than the credit impaired loans due too qualitative and quantitative factors as per IFRS 9.

# CAPITAL AND LEVERAGE RATIOS



Tier 1 Capital /  
Total Capital

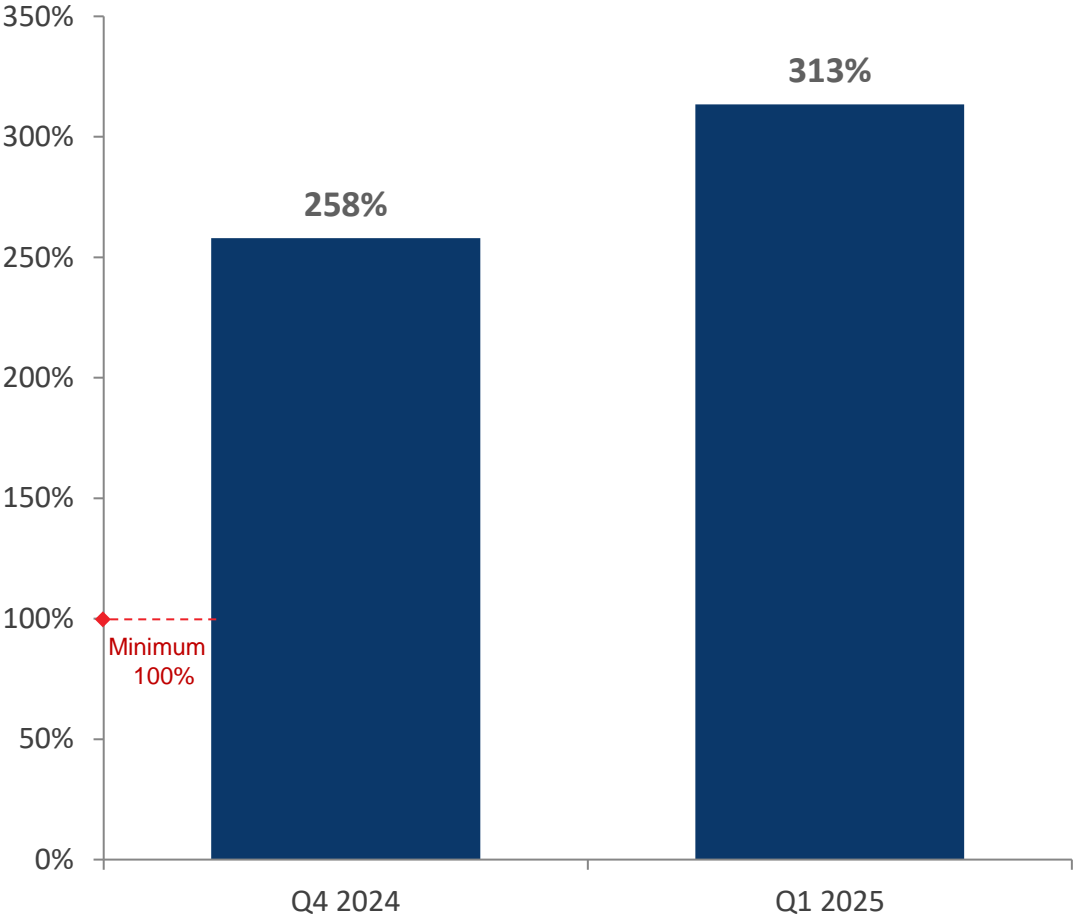
88%

87%

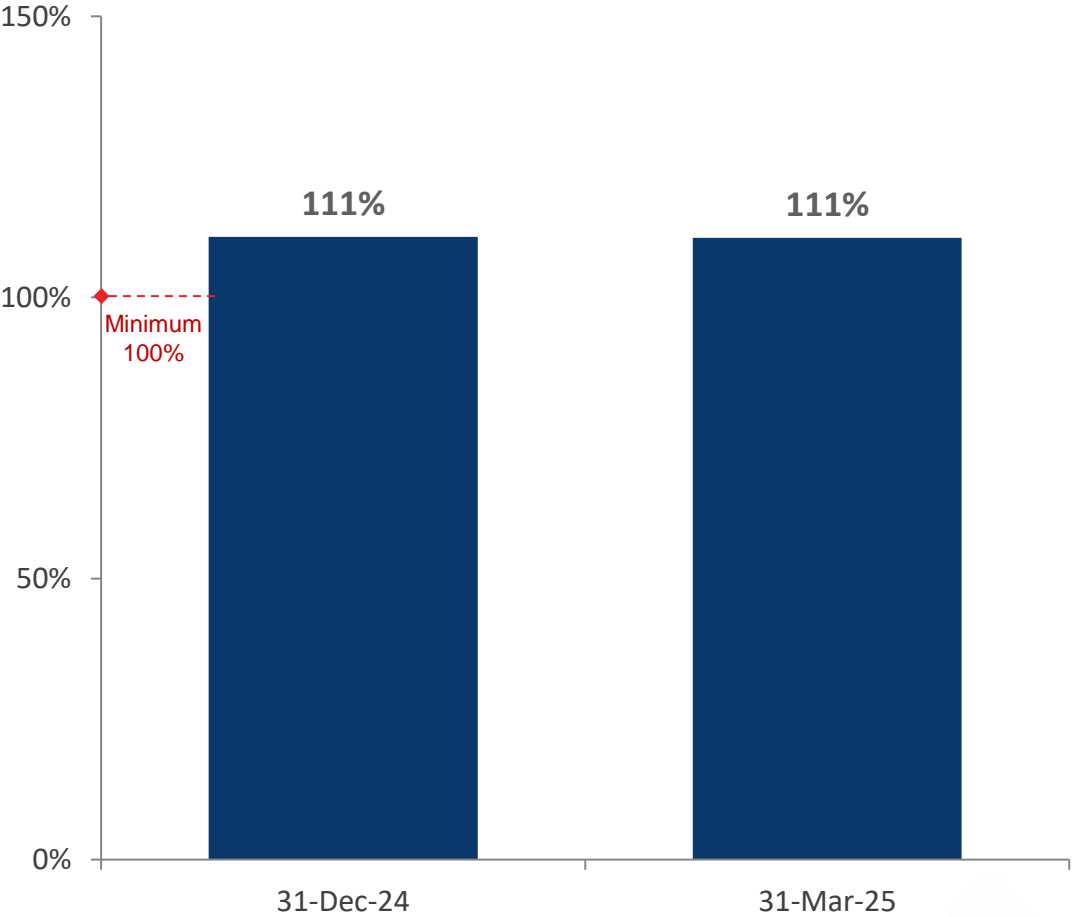
(1) Tier 1 Ratio regulatory minimum is 12%; (2) CAR regulatory minimum is 14%; (3) Tier 1 and CAR regulatory minimums include 1% DSIB charge.

# LIQUIDITY RATIOS

Liquidity Coverage Ratio<sup>(1)</sup>



Net Stable Funding Ratio<sup>(1)</sup>



(1) Liquidity Coverage Ratio and Net Stable Funding Ratio regulatory minimums is 100%.



# Q&A

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