# INTERIM CONDENSED FINANCIAL INFORMATION (UNAUDITED)

**30 SEPTEMBER 2014** 



Ernst & Young Al Aiban, Al Osaimi & Partners P.O. Box 74 18–21st Floor, Baitak Tower Ahmed Al Jaber Street Safat Square 13001, Kuwait Tel: +965 2295 5000 Fax: +965 2245 6419 kuwait@kw.ey.com ey.com/mena



Deloitte & Touche Al-Wazzan & Co.

Ahmed Al-Jaber Street, Sharq
Dar Al-Awadi Complex, Floors 7 & 9
P.O. Box 20174 Safat 13062 or
P.O. Box 23049 Safat 13091 Kuwait
Tel: + 965 22408844, 22438060
Fax: + 965 22408855, 22452080

www.deloitte.com

# REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF GULF BANK K.S.C.P.

#### Introduction

We have reviewed the accompanying interim condensed statement of financial position of Gulf Bank K.S.C.P. (the "Bank") as at 30 September 2014 and the related interim condensed statement of income and interim condensed statement of comprehensive income for the three months and nine months period then ended and the related interim condensed statement of cash flows and interim condensed statement of changes in equity for the nine months period then ended. The management of the Bank is responsible for the preparation and presentation of this interim condensed financial information in accordance with the basis of presentation set out in Note 2. Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with the basis of presentation set out in Note 2.

Report on other Legal and Regulatory Requirements

Furthermore, based on our review, the interim condensed financial information is in agreement with the books of account of the Bank. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 25 of 2012, as amended, or of the Bank's Memorandum of Incorporation and Articles of Association during the nine months period ended 30 September 2014 that might have had a material effect on the business of the Bank or on its financial position.

We further report that, during the course of our review, to the best of our knowledge and belief, we have not become aware of any violations of the provisions of Law No. 32 of 1968, as amended, concerning currency, the Central Bank of Kuwait and the organisation of banking business, and its related regulations, during the nine months period ended 30 September 2014 that might have had a material effect on the business of the Bank or on its financial position.

WALEED A. AL OSAIMI LICENCE NO. 68 A

EY

AL-AIBAN, AL-OSAIMI & PARTNERS

BADER A. AL WAZZAN LICENCE NO. 62 A DELOITTE & TOUCHE AL-WAZZAN & CO.

13 October 2014 Kuwait

#### Interim Condensed Statement of Income

(Unaudited) PERIOD ENDED

|  | Note | 3 months ended<br>30 September<br>2014<br>KD 000's | 3 months ended<br>30 September<br>2013<br>KD 000's | 9 months ended<br>30 September<br>2014<br>KD 000's | 9 months ended<br>30 September<br>2013<br>KD 000's |
|--|------|--|--|--|--|
| Interest income  |      | 42,065   | 40,234   | 122,892  | 123,469  |
| Interest expense   |      | 12,539   | 11,089   | 36,211   | 34,294   |
| Net interest income  |      | 29,526   | 29,145   | 86,681   | 89,175   |
| Net fees and commissions   |      | 8,208  | 6,278  | 21,005   | 20,386   |
| Net gains from dealing in foreign<br>currencies and derivatives<br>Realised gains from disposal of |      | 2,167  | 3,402  | 6,559  | 11,432   |
| investments available-for-sale   |      | 163  | 324  | 4,049  | 1,198  |
| Dividend income  |      | 136  | 35   | 953  | 345  |
| Other income   |      | 287  | 256  | 864  | 1,360  |
| Operating income   |      | 40,487   | 39,440   | 120,111  | 123,896  |
| Staff expenses   |      | 9,923  | 9,048  | 30,805   | 29,641   |
| Occupancy costs  |      | 846  | 871  | 2,638  | 2,564  |
| Depreciation   |      | 641  | 724  | 1,989  | 2,248  |
| Other expenses   |      | 2,891  | 1,683  | 4,843  | 8,806  |
| Operating expenses   |      | 14,301   | 12,326   | 40,275   | 43,259   |
| OPERATING PROFIT BEFORE  |      |  |  |  |  |
| PROVISIONS / IMPAIRMENT  |      |  |  |  |  |
| LOSSES   |      | 26,186   | 27,114   | 79,836   | 80,637   |
| Charge / (release) of provisions:  |      |  |  |  | T < T00  |
| - specific   |      | 707  | 23,023   | 32,904   | 56,539   |
| - general  |      | 28,590   | (3,217)  | 46,911<br>(31,349)                                 | 3,656<br>(5,228)                                   |
| Loans recoveries net of write-off Impairment loss on investments                                   |      | (15,314)   | (3,182)  | (31,349)   | (3,220)  |
| available-for-sale   |      | 793  | 242  | 3,596  | 480  |
| OPERATING PROFIT   |      | 11,410   | 10,248   | 27,774   | 25,190   |
| Contribution to Kuwait Foundation  |      |  |  |  |  |
| for the Advancement of Sciences  |      | 115  | 103  | 281  | 253  |
| National Labour Support Tax<br>Zakat   |      | 280<br>115   | 253<br>103   | 687<br>281   | 624<br>253   |
| PROFIT FOR THE PERIOD  |      | 10,900   | 9,789  | 26,525   | 24,060   |
| BASIC AND DILUTED EARNINGS<br>PER SHARE (Fils)   | 3    | 4  | 3  | 9  | 9  |

The attached notes 1 to 14 form part of the interim condensed financial information.

### Interim Condensed Statement of Comprehensive Income (Unaudited) PERIOD ENDED

|   | 3 months ended<br>30 September<br>2014<br>KD 000's | 3 months ended<br>30 September<br>2013<br>KD 000's | 9 months ended<br>30 September<br>2014<br>KD 000's | 9 months ended<br>30 September<br>2013<br>KD 000's |
|---|--|--|--|--|
| Profit for the period   | 10,900   | 9,789  | 26,525   | 24,060   |
| Other comprehensive income  |  |  |  |  |
| Other comprehensive income reclassified to interim condensed statement of income:  Investments available- for-sale: |  |  |  |  |
| <ul><li>Net realised gain on disposal</li><li>Impairment loss</li></ul>   | (171)<br>793                                       | (6)<br>242   | (3,178)<br>3,596                                   | (401)<br>480                                       |
| Other comprehensive income to be reclassified to interim condensed statement of income in subsequent periods:       |  |  |  |  |
| Net unrealised gains / (losses) on investments available-for-sale   | 2,264  | (358)  | (1,035)  | 7,635  |
| Other comprehensive income for the period   | 2,886  | (122)  | (617)  | 7,714  |
| Total comprehensive income for the period   | 13,786   | 9,667  | 25,908   | 31,774   |

The attached notes 1 to 14 form part of the interim condensed financial information.

# **GULF BANK K.S.C.P.**Interim Condensed Statement of Financial Position

| -  | Notes | (Unaudited)<br>30 September<br>2014<br>KD 000's | (Audited)<br>31 December<br>2013<br>KD 000's | (Unaudited)<br>30 September<br>2013<br>KD 000's |
|--|-------|---|--|---|
|  |       |   |  |   |
| ASSETS   |       | EEE 050   | 522 421                                      | 582,224   |
| Cash and short term funds                            |       | 555,859   | 533,421<br>177,142                           | 175,739   |
| Treasury bills and bonds                             |       | 192,300   | and the property                             | 504,742   |
| Central Bank of Kuwait bonds                         |       | 512,170   | 539,521                                      |   |
| Deposits with banks and other financial institutions |       | 22,283  | 14,102                                       | 120.047   |
| Loans and advances to banks                          |       | 111,251   | 125,415                                      | 130,947   |
| Loans and advances to customers                      |       | 3,582,542                                       | 3,361,234                                    | 3,444,360                                       |
| Investments available-for-sale                       |       | 90,538  | 123,982                                      | 129,026<br>71,230                               |
| Other assets   |       | 98,705  | 164,103                                      | 25,137  |
| Premises and equipment                               |       | 26,130  | 25,839                                       | 23,137  |
| TOTAL ASSETS   |       | 5,191,778                                       | 5,064,759                                    | 5,063,405                                       |
| LIABILITIES AND EQUITY                               |       |   |  |   |
| LIABILITIES  |       |   | 205.040                                      | 220 590   |
| Due to banks   |       | 360,096   | 307,840                                      | 220,580   |
| Deposits from financial institutions                 |       | 670,394   | 759,803                                      | 865,449   |
| Customer deposits                                    |       | 3,523,602                                       | 3,326,251                                    | 3,319,530                                       |
| Subordinated loans                                   |       | 43,208  | 84,615                                       | 84,840<br>97,930                                |
| Other liabilities                                    |       | 85,977  | 103,116                                      | 97,930  |
| TOTAL LIABILITIES                                    |       | 4,683,277                                       | 4,581,625                                    | 4,588,329                                       |
| EQUITY   |       | 200 200   | 276,474                                      | 276,474   |
| Share capital  | 4     | 290,298   | 13,824                                       | 270,474   |
| Proposed bonus shares                                |       | 9,097   | 9,097  | 5,716   |
| Statutory reserve                                    |       | 153,024   | 153,024                                      | 153,024   |
| Share premium  |       | 17,635  | 17,635                                       | 16,698  |
| Property revaluation reserve                         |       | 24,246  | 24,246                                       | 24,258  |
| Treasury share reserve Fair valuation reserve        |       | 13,496  | 14,113                                       | 14,418  |
| Retained earnings                                    |       | 64,181  | 37,656                                       | 46,761  |
|  |       | 571 077   | 546,069                                      | 537,349   |
|  | 5     | 571,977<br>(63,476)                             | (62,935)                                     | (62,273)  |
| Treasury shares                                      | 3     | (03,470)  | (02,933)                                     | (02,273)  |
|  |       | 508,501   | 483,134                                      | 475,076   |
| TOTAL LIABILITIES AND EQUITY                         |       | 5,191,778                                       | 5,064,759                                    | 5,063,405                                       |
|  |       |   |  |   |

Omar Kutayba Alghanim

(Chairman)

César González-Bueno

(Chief General Manager & Chief Executive Officer)

The attached notes 1 to 14 form part of the interim condensed financial information.

#### **Interim Condensed Statement of Cash Flows**

#### (Unaudited) PERIOD ENDED

|  | 9 months ended<br>30 September<br>2014<br>KD 000's | 9 months ended<br>30 September<br>2013<br>KD 000's |
|--|--|--|
| OPERATING ACTIVITIES   |  |  |
| Profit for the period  | 26,525   | 24,060   |
| Adjustments:   | (308)  | (1,078)  |
| Effective interest rate adjustment Unrealised fair value gains on credit default swaps   | (378)  | (2,734)  |
| Realised gains from disposal of investments available-for-sale   | (4,049)  | (1,198)  |
| Dividend income  | (953)  | (345)  |
| Depreciation   | 1,989  | 2,248  |
| Loan loss provisions   | 79,815   | 60,195   |
| Impairment loss on investments available-for-sale  | 3,596<br>976                                       | 480<br>465   |
| Foreign exchange movement on subordinated loans  | 970  |  |
| OPERATING PROFIT BEFORE CHANGES IN OPERATING   | 108.212  | 92.002   |
| ASSETS AND LIABILITIES   | 107,213  | 82,093   |
| (Increase)/decrease in operating assets:   |  |  |
| Treasury bills and bonds   | (15,158)   | 114,493  |
| Central Bank of Kuwait bonds   | 27,351   | (80,367)   |
| Deposits with banks and other financial institutions   | (8,181)  | 32,688<br>(38,342)                                 |
| Loans and advances to banks  | 14,164<br>(299,199)                                | (181,474)  |
| Loans and advances to customers Other assets   | 65,398   | (18,151)   |
|  | 00,000   | (,)  |
| Increase /(decrease) in operating liabilities:   | F2 25 (  | 02.226   |
| Due to banks   | 52,256<br>(89,409)                                 | 93,226<br>18,846                                   |
| Deposits from financial institutions Customer deposits   | 197,351  | 71,901   |
| Other liabilities  | (18,377)   | 9,699  |
| NET CASH FLOWS FROM OPERATING ACTIVITIES   | 33,409   | 104,612  |
|  |  |  |
| INVESTING ACTIVITIES   | (117)  | (2,207)  |
| Purchase of investments available-for-sale Proceeds from sale of investments available-for-sale  | 33,397   | 3,965  |
| Purchase of premises and equipment   | (2,280)  | (1,782)  |
| Dividends received   | 953  | 345  |
| NET CASH FLOWS FROM INVESTING ACTIVITIES   | 31,953   | 321  |
| FINANCING ACTIVITIES   |  |  |
| Repayment of subordinated loans  | (42,383)   | -  |
| Purchase of treasury shares  | (541)  | (5,939)  |
| NET CASH FLOWS USED IN FINANCING ACTIVITIES  | (42,924)   | (5,939)  |
| NET INCREASE IN CASH AND SHORT TERM FUNDS  | 22,438   | 98,994   |
| CASH AND SHORT TERM FUNDS AT 1 JANUARY   | 533,421  | 483,230  |
| CASH AND SHORT TERM FUNDS AT 30 SEPTEMBER  | 555,859  | 582,224  |
|  | -  |  |
| Additional cash flow information Interest received   | 131,460  | 128,924  |
| Interest received Interest paid  | 33,703   | 34,861   |
| The attached notes 1 to 14 form part of the interim condensed financial information of the interim condense financial information of the in |  |  |

GULF BANK K.S.C.P.

# Interim Condensed Statement of Changes in Equity (Unaudited)

PERIOD ENDED

|   |          |          |                 |          | RE          | RESERVES | S         |                 |                 |                 |          |
|---|----------|----------|-----------------|----------|-------------|----------|-----------|-----------------|-----------------|-----------------|----------|
|   |          | Pesouord |                 |          | Property    | Treasury | Fair      |                 |                 |                 |          |
|   | Share    | bonus    | Statutory       | Share    | revaluation | share    | valuation | Retained        | Sub-total       | Treasury        |          |
|   | capital  | shares   | reserve         | premium  | reserve     | reserve  | reserve   | earnings        | reserves        | shares          | Total    |
|   | KD 000's | KD 000's | <u>KD 000's</u> | KD 000's | KD 000's    | KD 000's | KD 000's  | <u>KD 000's</u> | <u>KD 000's</u> | <u>KD 000's</u> | KD 000's |
|   |          |          |                 |          |             |          |           |                 |                 |                 |          |
| At 1 January 2013                         | 263,309  | 13,165   | 5,716           | 153,024  | 16,698      | 24,258   | 6,704     | 22,701          | 229,101         | (56,334)        | 449,241  |
| Profit for the period                     | i        | T        | •               | ×        |             | ĸ        | ,         | 24,060          | 24,060          |                 | 24,060   |
| Other comprehensive income for the period |          |          | 1               | ,        | •           | ,        | 7,714     |                 | 7,714           |                 | 7,714    |
| Total comprehensive income for the period |          |          | x               |          |             |          | 7,714     | 24,060          | 31,774          | ,               | 31,774   |
| Issue of bonus shares (Note 6)            | 13,165   | (13,165) | ,               |          |             |          |           | ¢               | •               | •               | ·        |
| Purchase of treasury shares               | î.       | -        | ٠               |          | ٠           |          |           |                 |                 | (5,939)         | (5,939)  |
| At 30 September 2013                      | 276,474  | -        | 5,716           | 153,024  | 16,698      | 24,258   | 14,418    | 46,761          | 260,875         | (62,273)        | 475,076  |
|   |          |          |                 |          |             |          |           |                 |                 |                 |          |
| At 1 January 2014                         | 276,474  | 13,824   | 260'6           | 153,024  | 17,635      | 24,246   | 14,113    | 37,656          | 255,771         | (62,935)        | 483,134  |
| Profit for the period                     | ı        |          |                 |          | •           |          | r         | 26,525          | 26,525          | ï               | 26,525   |
| Other comprehensive income for the period |          | 1        | ,               | ,        | ı           |          | (617)     |                 | (617)           |                 | (617)    |
| Total comprehensive income for the period |          |          |                 |          | t           |          | (617)     | 26,525          | 25,908          | •               | 25,908   |
| Issue of bonus shares (Note 6)            | 13,824   | (13,824) |                 | •        |             |          |           | 1               | £               |                 |          |
| Purchase of treasury shares               |          |          |                 |          | ,           |          |           |                 |                 | (541)           | (541)    |
| At 30 September 2014                      | 290,298  | ,        | 6,097           | 153,024  | 17,635      | 24,246   | 13,496    | 64,181          | 281,679         | (63,476)        | 508,501  |
| At 30 September 2014                      | 0/16/1   |          |                 |          |             |          |           |                 |                 |                 |          |

The attached notes 1 to 14 form part of the interim condensed financial information.

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 1. INCORPORATION AND REGISTRATION

Gulf Bank K.S.C.P. (the "Bank") is a public shareholding company incorporated in Kuwait on 29 October 1960 and is registered as a bank with the Central Bank of Kuwait. Its registered office is at Mubarak Al Kabir Street, P.O. Box 3200, 13032 Safat, Kuwait.

The interim condensed financial information of the Bank for the nine months period ended 30 September 2014 was authorised by the Board of Directors for issue on 13 October 2014.

The principal activities of the Bank are described in Note 7.

The New Companies Law issued on 26 November 2012 by Decree Law No. 25 of 2012 (the "Companies Law"), cancelled the Commercial Companies Law No. 15 of 1960. The Companies Law was subsequently amended on 27 March 2013 by Decree Law No. 97 of 2013.

#### 2. BASIS OF PRESENTATION

This interim condensed financial information of the Bank has been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting" except as noted below:

The annual financial statements for the year ended 31 December 2013 were prepared in accordance with International Financial Reporting Standards (IFRS) as adopted for use by the State of Kuwait for financial services institutions regulated by the Central Bank of Kuwait ("CBK"). These regulations require adoption of all IFRS except for the IAS 39 requirement for a collective provision, which has been replaced by the CBK's requirement for a minimum general provision made on all applicable credit facilities (net of certain categories of collateral) that are not provided specifically.

The accounting policies adopted in the preparation of the interim condensed financial information are consistent with those followed in the preparation of the annual financial statements for the year ended 31 December 2013.

The Bank has adopted the following new standard which is effective from 1 January 2014:

IAS 32: Financial Instruments: Presentation - Offsetting Financial Assets and Financial liabilities (Amendment)

These amendments are effective for annual periods beginning on or after 1 January 2014 and clarify the meaning of "currently has a legally enforceable right to set-off" and also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendment has not resulted in any impact on the financial position or performance of the Bank.

Other amendments to IFRSs which are effective for annual accounting period starting from 1 January 2014 did not have any significant impact on the accounting policies, financial position or performance of the Bank.

The interim condensed financial information does not contain all information and disclosures required for full financial statements prepared in accordance with IFRS, and should be read in conjunction with the Bank's annual financial statements for the year ended 31 December 2013. Further, operating results for the nine months period ended 30 September 2014 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2014.

This interim condensed financial information has been presented in Kuwaiti Dinars ("KD") which is the Bank's functional currency, rounded off to the nearest thousand (KD 000's).

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 3. BASIC AND DILUTED EARNINGS PER SHARE

Basic and diluted earnings per share are based on the weighted average number of shares outstanding during the period, which is as follows:

| period, which is as follows.   | 3 months<br>ended<br>30 September<br>2014<br>KD 000's | 3 months<br>ended<br>30 September<br>2013<br>KD 000's | 9 months<br>ended<br>30 September<br>2014<br>KD 000's | 9 months<br>ended<br>30 September<br>2013<br>KD 000's |
|--|---|---|---|---|
| Profit for the period  | 10,900<br>Shares                                      | 9,789<br>Shares                                       | 26,525<br><u>Shares</u>                               | 24,060<br>Shares                                      |
| Weighted average number of<br>Bank's issued shares and paid up<br>shares | 2,902,978,951   | 2,902,978,951   | 2,902,978,951   | 2,902,978,951   |
| Less: Weighted average number of treasury shares                         | (106,748,848) 2,796,230,103                           | (103,168,193) 2,799,810,758                           | (106,400,423)<br>2,796,578,528                        | (94,618,476) 2,808,360,475                            |
| Basic and diluted earnings per share (Fils)                              | 4   | 3   | 9   | 9   |

Earning per share calculations for the period ended 30 September 2013 have been adjusted to take account of the bonus shares issued in 2014.

#### 4. SHARE CAPITAL

| 4. | SHARE CAPITAL   | (Unaudited)<br>30 September<br>2014<br>KD 000's | (Audited)<br>31 December<br>2013<br>KD 000's | (Unaudited)<br>30 September<br>2013<br>KD 000's |
|----|---|---|--|---|
|    | Authorised, issued and fully paid up 2,902,978,951 (2013: 2,764,741,858) shares of 100 fils | <u>290,298</u>                                  | 276,474                                      | 276,474   |
| 5. | TREASURY SHARES   | (Unaudited)<br>30 September<br>2014             | (Audited)<br>31 December<br>2013             | (Unaudited)<br>30 September<br>2013             |
|    | Number of treasury shares   | 106.748.848                                     | 100,194,952                                  | 98,423,982                                      |

| Number of treasury shares<br>Percentage of treasury shares | 106,748,848<br>3.68% | 100,194,952<br>3.62% | 98,423,982<br>3.56% |
|--|----------------------|----------------------|---------------------|
| Cost of treasury shares (KD 000's)                         | 63,476               | 62,935               | 62,273              |
| Market value of treasury shares (KD 000's)                 | 37,362               | 37,573               | 39,370              |

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 6. BONUS SHARES

The shareholders at the Annual General Meeting held on 23 March 2014 approved the distribution of bonus shares of 5% on the outstanding issued share capital as at 31 December 2013 amounting to **KD 13,824 thousand** (31 December 2012: KD 13,165 thousand) representing 138,237,093 shares of 100 fils each.

#### 7. SEGMENTAL ANALYSIS

#### By Business Unit

Commercial Banking

Acceptance of deposits from individuals, corporate and institutional customers and providing consumer loans, overdrafts, credit card facilities and funds transfer facilities to individuals; and other credit facilities of corporate and institutional customers.

Treasury & Investments

Providing money market, trading and treasury services, as well as management of the Bank's funding operations by use of treasury bills, government securities, placements and acceptances with other banks. The proprietary investments of the Bank are managed by the investments unit.

Segmental information for the nine months period ended 30 September is as follows:

|   |           |            | Treas     | ury &     |   |                                  |
|---|-----------|------------|-----------|-----------|---|----------------------------------|
|   | Commerci  | al Banking | Invest    | ments     | To                                      | otal                             |
|   | 2014      | 2013       | 2014      | 2013      | 2014                                    | 2013                             |
|   | KD 000's  | KD 000's   | KD 000's  | KD 000's  | <b>KD</b> 000's                         | KD 000's                         |
| Operating income (excluding unallocated income provided below)  Segment result Unallocated income Unallocated expense | 103,169   | 103,273    | 4,570     | 3,763     | 107,739<br>56,998<br>12,372<br>(42,845) | 37,346<br>16,860<br>(30,146)     |
| Profit for the period   |           |            |           |           | 26,525                                  | 24,060                           |
| Segment assets Unallocated assets Total Assets  | 3,769,190 | 3,654,483  | 1,297,753 | 1,312,555 | 5,066,943<br>124,835<br>5,191,778       | 4,967,038<br>96,367<br>5,063,405 |
| Segment liabilities<br>Unallocated liabilities<br>and equity  | 2,966,734 | 3,026,007  | 1,574,244 | 1,411,908 | 4,540,978                               | 4,437,915<br>625,490             |
| Total Liabilities<br>and Equity   |           |            |           |           | 5,191,778                               | 5,063,405                        |

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

# 8. RELATED PARTY TRANSACTIONS

Certain related parties (Major shareholders, Board members and officers of the Bank, their families and companies of which they are principal owners) were customers of the Bank in the ordinary course of business. The terms of these transactions were approved as per the Bank's policies.

The transaction and balances included in the interim condensed statement of financial position are as follows:

|                                | Number of            | Number of Board Members or executive | r executive          | Num                  | Number of related narties | soi                  |              |             |              |
|--------------------------------|----------------------|--------------------------------------|----------------------|----------------------|---------------------------|----------------------|--------------|-------------|--------------|
|                                | mc mc                | management members                   |                      | 241174               | (Andited)                 |                      |              | (Andited)   |              |
|                                |                      | (Audited)                            | 2000                 | 30 C                 | (Audited)                 | 20 Contombor         | 30 Contombor | 31 December | 30 Sentember |
|                                | 30 September<br>2014 | 31 December<br>2013                  | 30 September<br>2013 | 30 September<br>2014 | 2013                      | 20 September<br>2013 | 2014         | 2013        | 2013         |
|                                |                      |                                      |                      |                      |                           |                      | KD 000's     | KD 000's    | KD 000's     |
|                                |                      |                                      |                      |                      |                           |                      |              |             |              |
| Board members:                 |                      |                                      |                      |                      |                           |                      |              |             |              |
| Balances                       |                      |                                      |                      |                      |                           |                      |              | 21102       |              |
| Loans, receivable and advances | •                    |                                      | •                    | 4                    | 4                         | 3                    | 59,585       | 59,115      | 59,171       |
| Investments available-for-sale | •                    | •                                    | 1                    | 1                    | 1                         | 1                    | 38           | 40          | 40           |
|                                | 9                    | 7                                    | 9                    | 19                   | 14                        | 15                   | 338,599      | 205,481     | 155,287      |
| Deposits                       |                      |                                      |                      |                      | •                         |                      |              |             |              |
| Commitments                    |                      |                                      |                      |                      |                           |                      |              |             | i i          |
| Guarantees / letters of credit | •                    | •                                    |                      | 7                    | 3                         | 33                   | 14,007       | 6,292       | 5,8/5        |
| Transactions                   |                      |                                      |                      |                      |                           |                      | ,            | •           |              |
| Interest income                | •                    | •                                    |                      | 10                   | 4                         | 3                    | 155,1        | 1,809       | 1,363        |
| Interest expense               | 2                    | 2                                    | 2                    | 7                    | 9                         | 9                    | 1,925        | 1,350       | 1,021        |
| I .                            |                      |                                      |                      |                      |                           |                      |              |             |              |
| Executive management:          |                      |                                      |                      |                      |                           |                      |              |             |              |
| Balances                       |                      |                                      |                      |                      |                           |                      | •            |             |              |
| Loans, receivable and advances | 1                    | 1                                    | 1                    | •                    | •                         | •                    | 76           | 33          | 96           |
| Deposits                       | 10                   | 10                                   | 6                    | ,                    | •                         |                      | 1,259        | 609         | 544          |
| Commitments                    |                      |                                      |                      |                      |                           |                      |              | 9           | ,            |
| Guarantees / letters of credit | 1                    | 1                                    | -                    | •                    |                           |                      | 1            |             | Т            |
| Transactions                   |                      |                                      |                      |                      |                           |                      | •            | ,           | ,            |
| Interest income                | 2                    | 1                                    | 1                    | •                    |                           |                      | 7 ;          | 0           | 13           |
| Interest expense               | 11                   | 11                                   | 11                   | •                    | •                         |                      | 11           | CI          | CI           |
| J                              |                      |                                      |                      |                      |                           |                      |              |             |              |

## Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 8. RELATED PARTY TRANSACTIONS (continued)

The loans issued to directors and key management personnel are repayable within CBK regulatory limits and have interest rates of 2 % to 5 % (2013: 2% to 6.75%) per annum. Some of the loans advanced to Board members and their related parties during the period are collateralised. The fair value of these collaterals as of 30 September 2014 was **KD 63,588 thousand** (31 December 2013: KD 48,060 thousand and 30 September 2013: KD 50,627 thousand).

Compensation for key management, including executive management, comprises the following:

|   | 30 Se   | oonths ended<br>eptember 2014<br>KD 000's    | 9 months ended<br>30 September 2013<br>KD 000's |
|---|---|--|---|
| Salaries and other short-term benefits<br>End of service/termination benefits |   | 2,579<br>83<br>2,662                         | 2,080<br>62<br>2,142                            |
| 9. CONTINGENT LIABILITIES AND COMMITMENTS                                     |   |  |   |
|   | (Unaudited)<br>30 September<br>2014<br>KD 000's | (Audited)<br>31 December<br>2013<br>KD 000's | (Unaudited)<br>30 September<br>2013<br>KD 000's |
| Guarantees Letters of credit  | 1,250,938<br>194,576<br>1,445,514               | 959,961<br>163,153<br>1,123,114              | 952,252<br>142,185<br>1,094,437                 |

As at reporting date, the Bank had undrawn commitments to extend overdraft facilities to customers amounting to **KD149,145 thousand** (31 December 2013: KD 137,720 thousand and 30 September 2013: KD 113,484 thousand). The contractual terms entitle the Bank to withdraw these facilities at any time.

#### 10. DERIVATIVES

In the ordinary course of business the Bank enters into various types of transactions that involve derivative financial instruments. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in price of one or more underlying financial instruments, reference rate or index.

The table below shows, the positive and negative fair value of, derivative financial instruments, together with the notional amount analysed by the term to maturity. The notional amount is the amount of a derivative's underlying asset, reference rate or index and is the basis upon which changes in the value of derivatives are measured.

The notional amounts indicate the volume of transactions outstanding at the period end and are not indicative of either market or credit risk. All derivative contracts are fair valued based on observable market data.

| At 30 September 2014:   |                                    |                                    |   | Notional am                    | ounts by term              | to maturity                |
|---|------------------------------------|------------------------------------|---|--------------------------------|----------------------------|----------------------------|
| Derivatives instruments held as:  | Positive<br>fair value<br>KD 000's | Negative<br>fair value<br>KD 000's | Notional<br>amount<br>total<br>KD 000's | Within<br>3 months<br>KD 000's | 3-12<br>months<br>KD 000's | Over<br>1 year<br>KD 000's |
| Trading (and non qualifying hedges) Forward foreign exchange contracts Credit default swaps | 117<br>268<br>385                  | (103)<br>(310)<br>(413)            | 14,433<br>84,975<br>99,408              | 10,703                         | 3,730                      | 84,975<br>84,975           |

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

| 10. DERIVATIVES (continued)   |                                    |                                      |   |                                      |                            |                            |
|---|------------------------------------|--------------------------------------|---|--------------------------------------|----------------------------|----------------------------|
| At 31 December 2013:  |                                    | Notional amounts by term to maturity |   |                                      |                            |                            |
| Derivatives instruments held as:  | Positive<br>fair value<br>KD 000's | Negative<br>fair value<br>KD 000's   | Notional<br>amount<br>total<br>KD 000's | Within<br>3 months<br>KD 000's       | 3-12<br>months<br>KD 000's | Over<br>1 year<br>KD 000's |
| Trading (and non qualifying hedges) Forward foreign exchange contracts Credit default swaps | 30<br>20<br>50                     | (24)<br>(440)<br>(464)               | 6,815<br>116,487<br>123,302             | 1,150                                | 5,665<br>33,282<br>38,947  | 83,205<br>83,205           |
| At 30 September 2013:   |                                    |                                      |   | Notional amounts by term to maturity |                            |                            |
| Derivatives instruments held as: Trading (and non qualifying hedges)                        | Positive<br>fair value<br>KD 000's | Negative<br>fair value<br>KD 000's   | Notional<br>amount<br>total<br>KD 000's | Within 3 months KD 000's             | 3-12<br>months<br>KD 000's | Over<br>1 year<br>KD 000's |
| Forward foreign exchange contracts<br>Credit default swaps                                  | 226<br>3                           | (236)<br>(683)                       | 3,119<br>116,796                        | 3,119                                | 33,370                     | 83,426                     |
|   | 229                                | (919)                                | 119,915                                 | 3,119                                | 33,370                     | 83,426                     |

#### 11. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair values of all financial instruments are not materially different from their carrying values. For financial assets and financial liabilities that are liquid or having a short-term maturity (less than three months), the carrying amounts approximate to their fair value and this applies to demand deposits, savings accounts without a specific maturity and variable rate financial instruments.

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

#### At 30 September 2014

|  | Level 1<br>KD 000's | Level 2<br>KD 000's | Level 3<br>KD 000's | Total<br>KD 000's |
|--|---------------------|---------------------|---------------------|-------------------|
| Financial assets   |                     |                     |                     |                   |
| Financial assets available for sale: Equity securities Debt securities | 30,885<br>25,108    | 11,862              | 1                   | 42,747<br>25,108  |
|  | 55,993              | 11,862              | -                   | 67,855            |

## Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 11. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

#### At 31 December 2013

| Financial assets   | Level 1<br>KD 000's        | Level 2<br>KD 000's | Level 3<br>KD 000's | Total<br>KD 000's          |
|--|----------------------------|---------------------|---------------------|----------------------------|
| Financial assets available for sale: Equity securities Debt securities | 30,362<br>30,774<br>61,136 | 21,834              | <u>:</u>            | 52,196<br>30,774<br>82,970 |
| At 30 September 2013   |                            |                     |                     |                            |
| Financial assets   | Level 1<br>KD 000's        | Level 2<br>KD 000's | Level 3<br>KD 000's | Total<br>KD 000's          |
| Financial assets available for sale: Equity securities Debt securities | 50,533<br>30,965<br>81,498 | 5,901               |                     | 56,434<br>30,965<br>87,399 |

During the period, there were no transfers between any of the fair value hierarchy levels.

The positive and negative fair values of forward foreign exchange contracts and credit default swaps are valued using significant inputs of observable market data (Level 2). Refer Note 10.

Other financial assets and liabilities are carried at amortized cost and the carrying values are not materially different from their fair values as most of these assets and liabilities are of short term maturities or are repriced immediately based on market movement in interest rates.

#### 12. REPOSSESSED COLLATERAL

During the period, the Bank obtained possession of investment securities valued at **KD Nil** (31 December 2013: KD 24,943 thousand and 30 September 2013: KD 26,063 thousand), real estate properties valued at **KD 12,293 thousand** (31 December 2013: KD 15,918 thousand and 30 September 2013: KD Nil) and treasury shares valued at **KD Nil** (31 December 2013: KD 5,488 thousand and 30 September 2013: 5,488 thousand) held as collaterals in settlement of debts from customers. These repossessed collaterals will be disposed within the stipulated time limit prescribed by the CBK. Investment securities amounting to **KD 14,107 thousand** (31 December 2013: KD 14,879 thousand and 30 September 2013: KD 15,999 thousand) are fair valued using quoted market prices (Level 1) and the balance amounting to **KD 10,064 thousand** (31 December 2013: KD 10,064 thousand and 30 September 2013: KD 10,064 thousand) is fair valued using observable market data (Level 2). The fair values of the real estate properties are not materially different from their carrying values.

# Notes to the Interim Condensed Financial Information (Unaudited)

30 September 2014

#### 13. FAMILY SUPPORT FUND

During the previous year, CBK issued its Circular No. 2/BS,IS/305/2013 to all local banks and investment companies regarding formation of Family Support Fund (the "Fund") under Law No. 104/2013. Ministry of Finance has established a Fund to purchase outstanding balance of instalment and consumer loans from the Bank as on 12 June 2013 for loans granted before 30 March 2008. Other assets include **KD 4,356 thousand** (31 December 2013: KD 71,000 thousand and 30 September 2013: KD Nil) related to eligible loans under the Fund.

#### 14. OTHER EXPENSES

Other expenses includes **KD 7,352 thousand** (30 September 2013: Nil) relating to reversal of a legal provision which is no longer required.