

الكويت 11 فبراير 2020

السادة/ شركة بورصة الكويت المحترمين
دولة الكويت

تحية طيبة وبعد،،

الموضوع: إفصاح بنك الخليج بخصوص مؤتمر المحللين للسنة المالية
المنتهية في 2019/12/31


التزاماً بأحكام البند (4) من المادة (2-4-8) من قواعد البورصة الصادرة بموجب القرار رقم (1) لسنة 2018، وحيث أنه قد تم تصنيف بنك الخليج ضمن مجموعة "السوق الأول".

وحرصاً من بنك الخليج على الالتزام بمتطلبات قواعد البورصة ، نود الإفادة بما يلي :
نظم بنك الخليج مؤتمر المحللين للسنة المالية المنتهية في 31 ديسمبر 2019 ، والذي عقد عبر البث المباشر على شبكة الانترنت (Live webcast) في تمام الساعة الواحدة من بعد ظهر يوم الثلاثاء الموافق 2020/2/11 (وفق التوقيت المحلي) ، علماً بأنه لم يتم تداول أية معلومات جوهرية تخص البنك خلال المؤتمر المذكور .

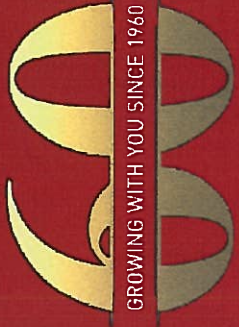
نرفق لكم طيه العرض التقديمي لمؤتمر المحللين للسنة المالية المنتهية في 31 ديسمبر 2019 ، وسيقوم بنك الخليج بالإفصاح عن محضر مؤتمر المحللين في غضون 3 أيام عمل من تاريخ المؤتمر .

مؤكدين لكم تعاوننا المستمر،،

وتفضلوا بقبول فائق الاحترام،،،


أنطوان ضاهر
الرئيس التنفيذي





GROWING WITH YOU SINCE 1960

Gulf Bank

Earnings Call
Year End 2019

11 February 2020



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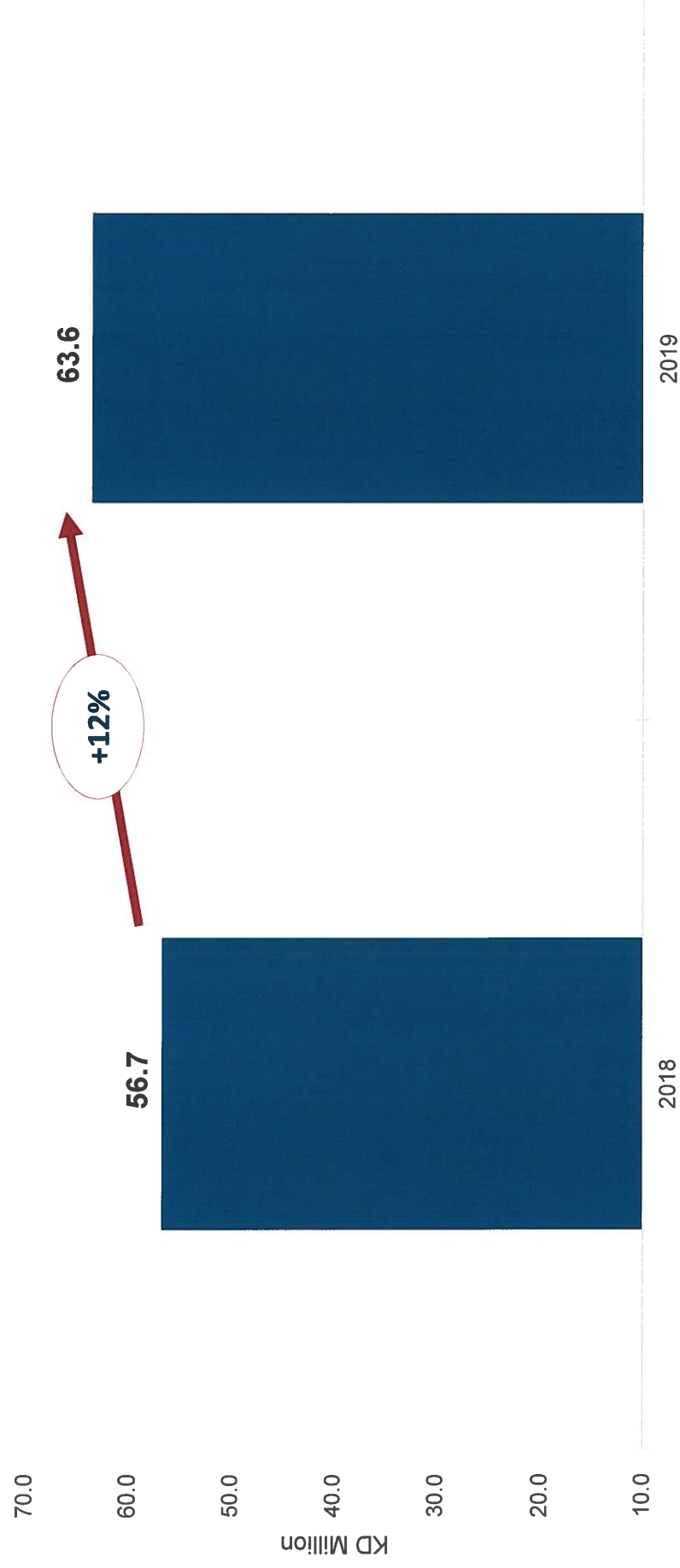
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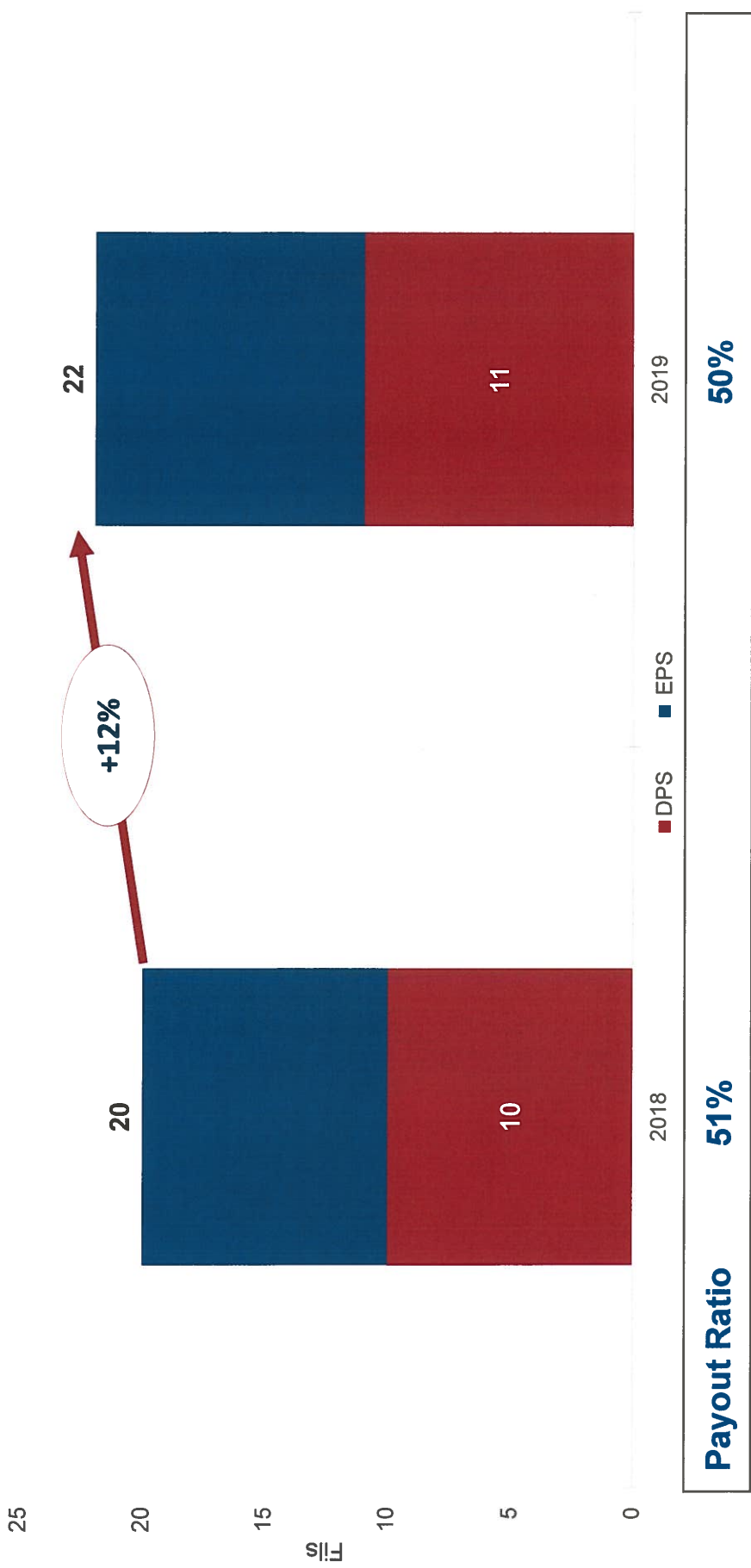
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1. 2019 Net profit up 12% to KD 63.6 million

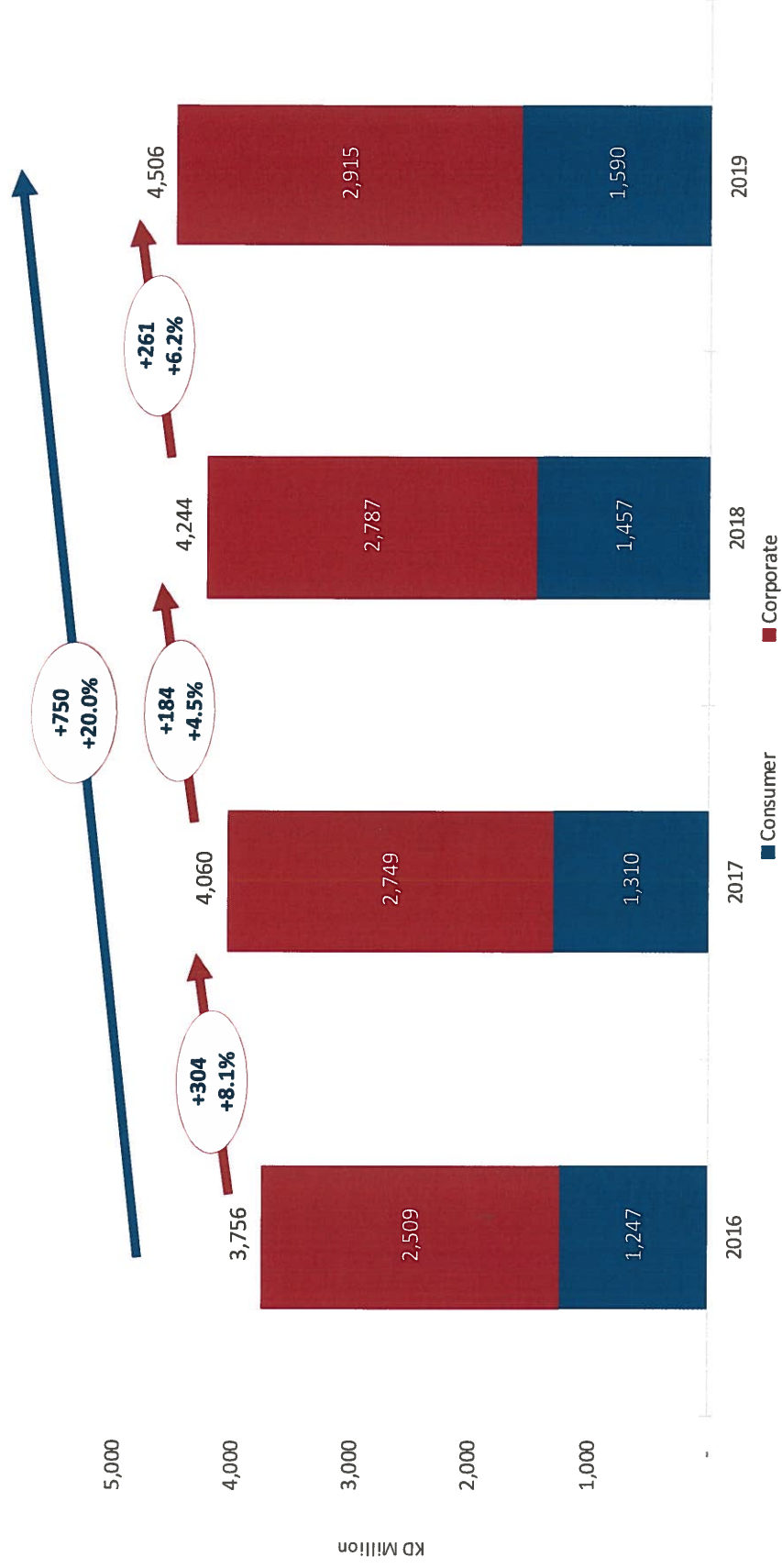


2. Earnings per share up 12% to 22 fils...Recommending dividend of 11 fils per share (50% payout ratio)

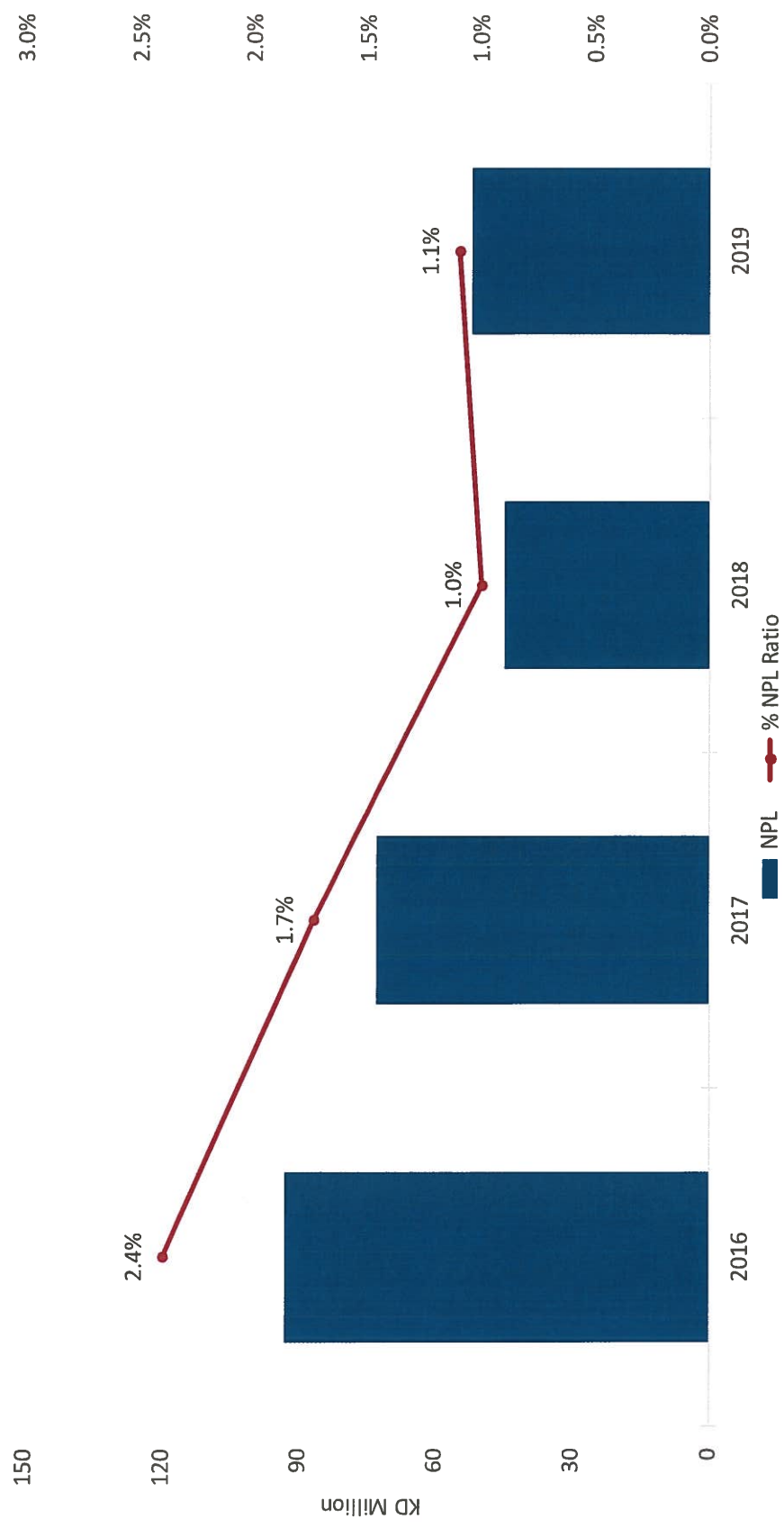


Note: 2019 Dividends are subject to AGM Approval





3. Customer Loans reached another all-time high of KD 4.5 billion.. up KD 261 million (+6.2%) vs. 2018



4. Non-performing loans stabilizing near industry norms



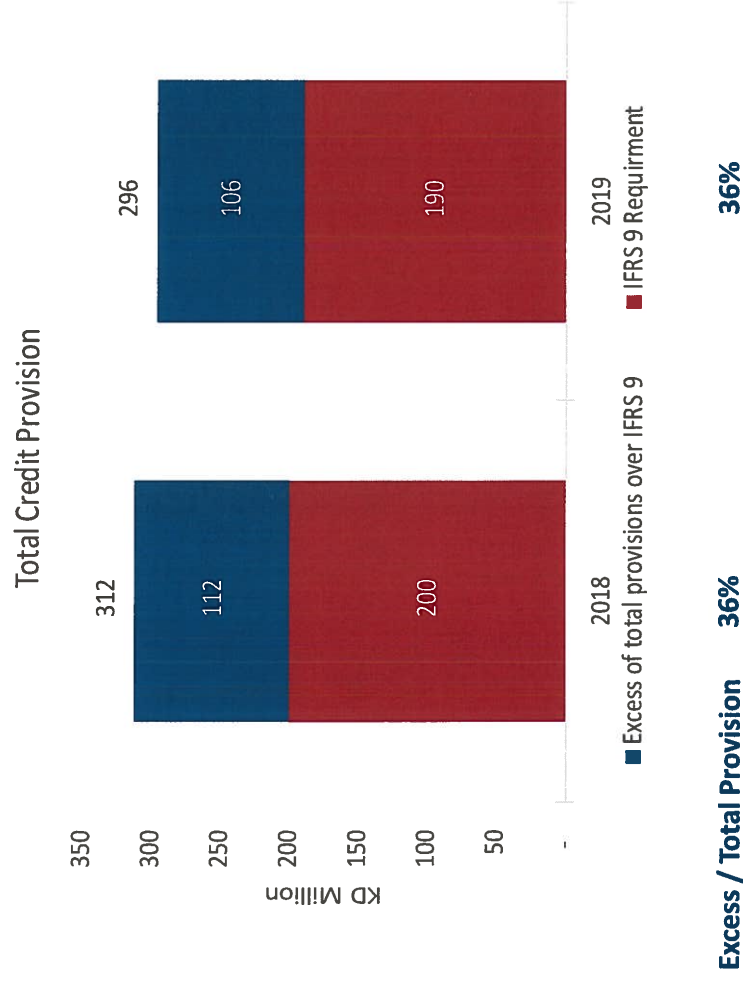
5. Maintaining 'A' ratings from all four major credit rating agencies

Rating Agency	Criteria	Rating
	Long-Term Deposits	A3
	Outlook	Positive
	Long-Term Issuer Default Rating	A+
	Outlook	Stable
	Issuer Credit Rating	A-
	Outlook	Stable
	Long-Term Foreign Currency	A+
	Outlook	Stable

Balance Sheet

KD Millions	31-Dec-18	% of Total	31-Dec-19	% of Total	31-Dec-19 vs 31-Dec-18
ASSETS					
1 Cash and cash equivalents	742	12%	848	14%	106
2 Kuwait Government Bonds	396	7%	232	4%	(164)
3 CBK Bills	322	5%	279	4%	(43)
4 Deposits with banks and OFIs	157	3%	128	2%	(28)
5 Liquid Assets	1,616	27%	1,487	24%	(129)
6 Loans and advances to customers	4,244	71%	4,506	72%	261
7 Loans and advances to banks	145	2%	214	3%	69
8 Provisions	(296)	-5%	(282)	-5%	13
9 Net Loans	4,094	68%	4,438	71%	344
10 Investment securities	167	3%	171	3%	3
11 Other assets	107	2%	114	2%	6
12 Premises and equipment	32	1%	37	1%	5
13 Other assets	139	2%	150	2%	11
14 TOTAL ASSETS	6,016	100%	6,245	100%	229
LIABILITIES					
15 Due to banks	414	7%	399	6%	(16)
16 Deposits from FIs	1,006	17%	1,018	16%	13
17 Customer deposits	3,735	62%	3,950	63%	215
18 Subordinated Tier II Bonds	100	2%	100	2%	0
19 Other liabilities	133	2%	114	2%	(19)
20 TOTAL LIABILITIES	5,388	90%	5,581	89%	193
21 Total Equity	629	10%	664	11%	36
22 TOTAL LIABILITIES AND EQUITY	6,016	100%	6,245	100%	229
23 Average assets	5,839		6,053		214
24 Average equity	606		634		28
25 NPL Ratio (2.6% as of 30 Sep 2019)	1.0%		1.1%		
26 Coverage ratio (314% as of 30 Sep 2019)	710%		602%		

Total Credit Provisions exceed IFRS9 accounting requirements by KD 106 million



Comparison between total provisions and IFRS 9 Excess Credit Loss (ECL) on credit facilities

(KD Millions)	2018	2019
Provision on cash facilities	296	282
Provision on non-cash facilities	16	14
Total provisions on credit facilities (A)	312	296
IFRS 9 ECL on credit facilities (B)	200	190
Excess of total provisions over IFRS 9 ECL on credit facilities (A-B)	112	106

Income Statement

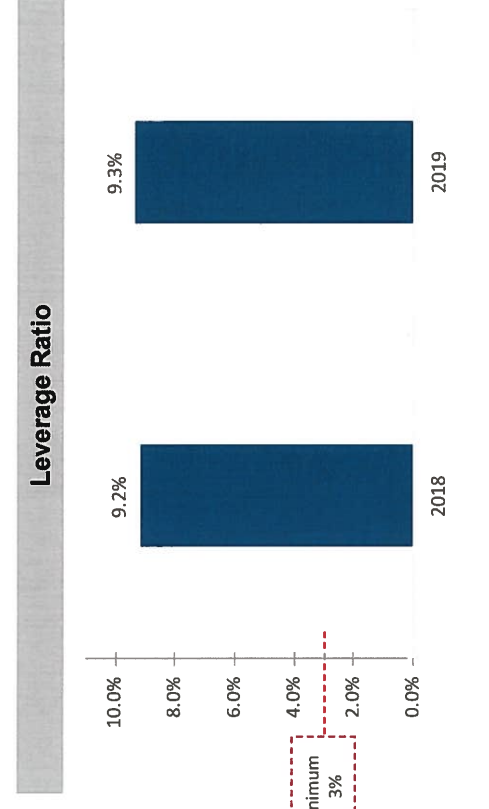
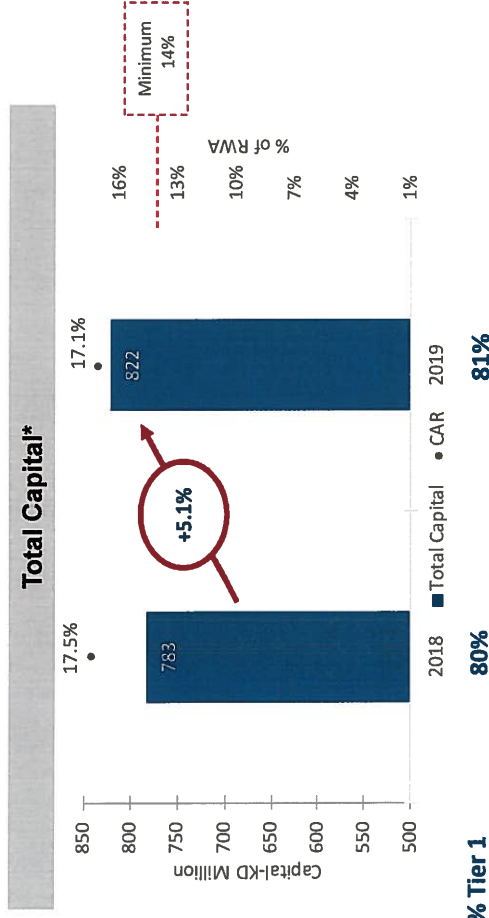
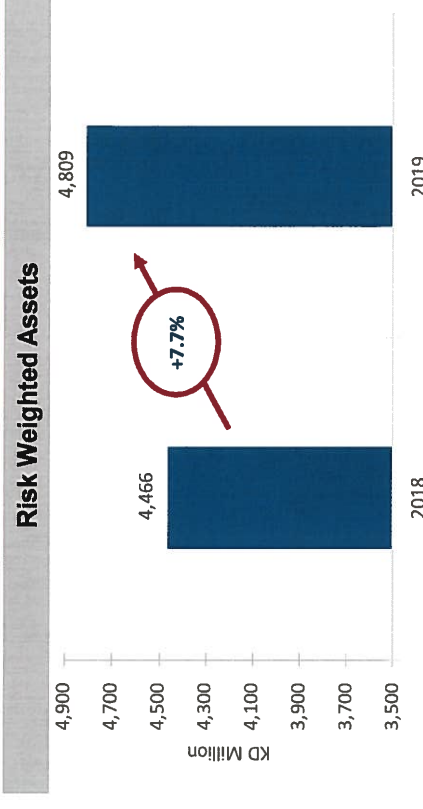
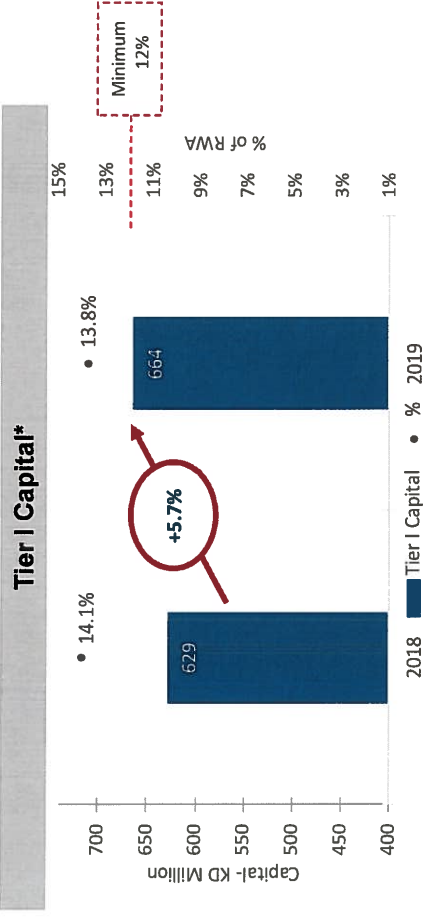
	KD Millions	2017	% of Avg. Assets	17 vs 16	2018	% of Avg. Assets	18 vs 17	2019	% of Avg. Assets	19 vs 18
1	Interest Income	206	3.7%	26	243	4.2%	37	276	4.6%	33
2	Interest Expense	(74)	-1.3%	(11)	(90)	-1.5%	(16)	(111)	-1.8%	(21)
3	Net Interest Income	132	2.36%	15	153	2.61%	20	164	2.72%	12
4	Fees/ FX	40	0.7%	(1)	39	0.7%	(1)	40	0.7%	0
5	Other Income	9	0.2%	(2)	3	0.0%	(6)	4	0.1%	1
6	Operating Income	181	3.2%	13	194	3.3%	13	208	3.4%	13
7	Operating Expenses	(64)	-1.1%	(1)	(67)	-1.1%	(3)	(78)	-1.3%	(11)
8	Operating Margin	117	2.1%	12	127	2.2%	10	130	2.1%	2
9	Provisions/ Impairment	(67)	-1.2%	(6)	(68)	-1.2%	(1)	(63)	-1.0%	5
10	Taxes/ Other	(2)	0.0%	(0)	(3)	0.0%	(0)	(3)	-0.1%	(0)
11	Net Profit	48.0	0.86%	5.1	56.7	0.97%	8.7	63.6	1.05%	6.9
12	ROA	0.86%			0.97%			1.05%		
13	ROE	8.3%			9.4%			10.0%		
14	Cost to income ratio	35.4%			34.5%			37.6%		
15	Cost of Risk*	2.14%			0.03%			1.38%		

* Credit Costs / Average gross customer loans

10

F: Favorable
U: Unfavorable

Capital Ratios well above regulatory requirements



% Tier 1

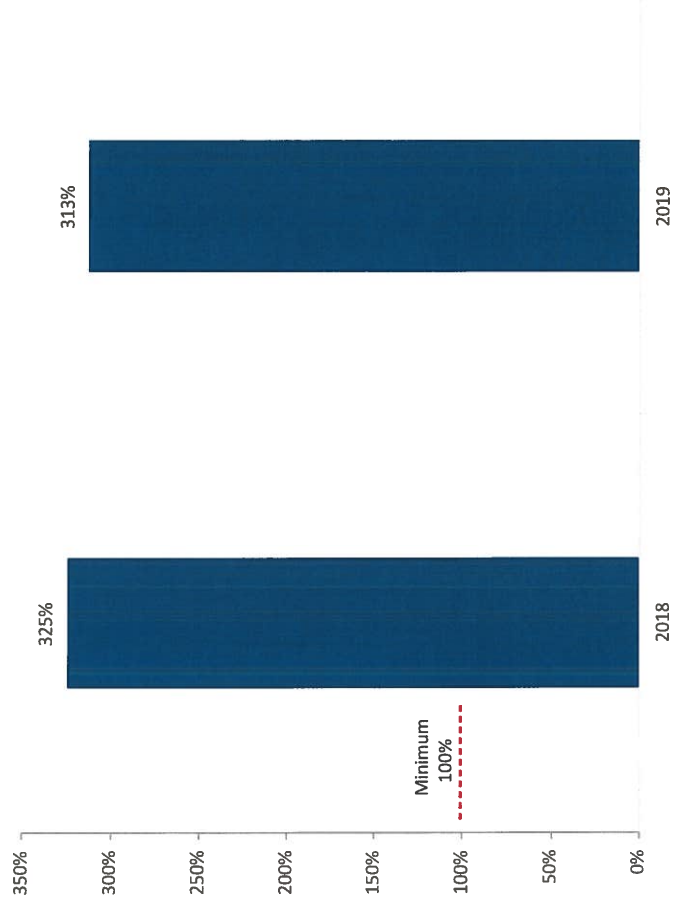
80%

81%

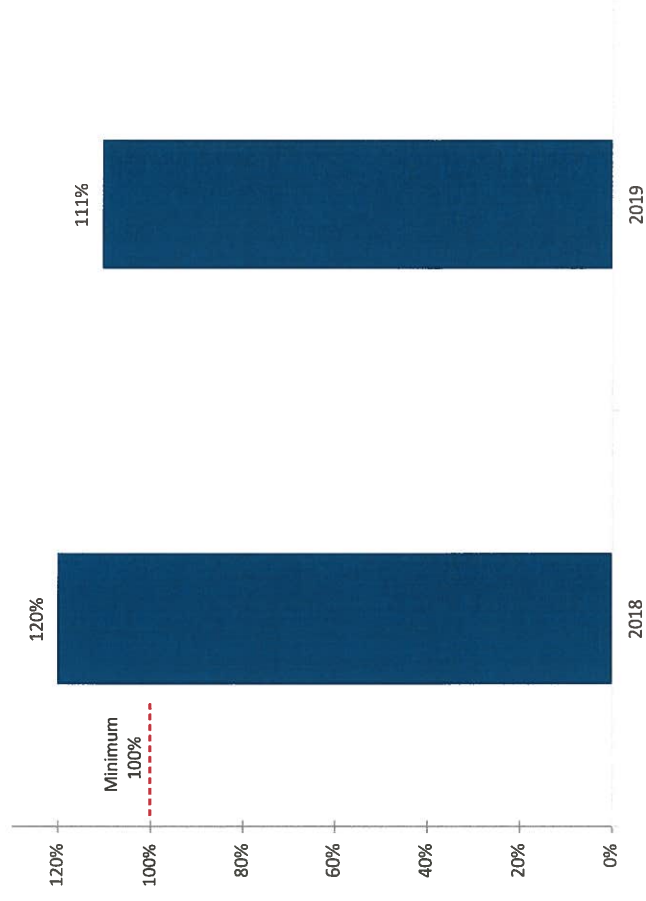
* Tier 1 and Capital Adequacy Ratio (CAR) regulatory minimums include 1% DSIB.

Liquidity Ratios

Liquidity Coverage Ratio



Net Stable Funding Ratio



Q&A

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