

Gulf Bank

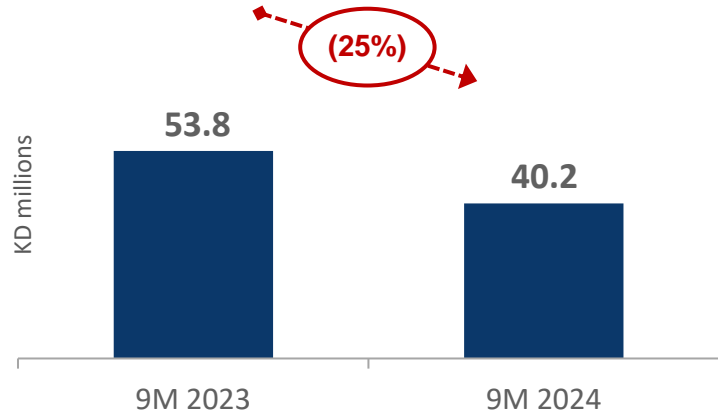
Earnings Presentation

3rd Quarter 2024

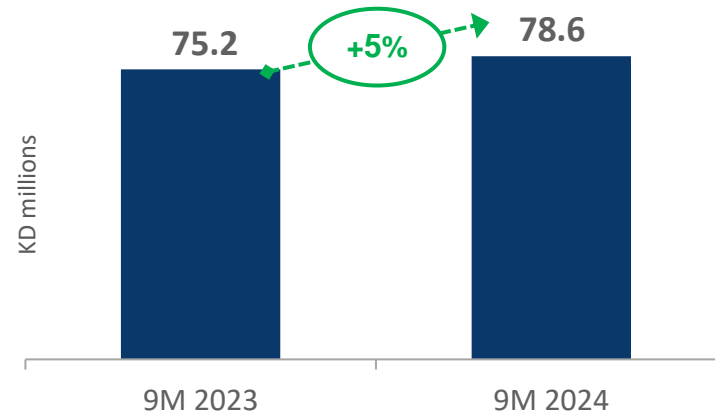
4 November 2024

9 Months 2024 Key Highlights

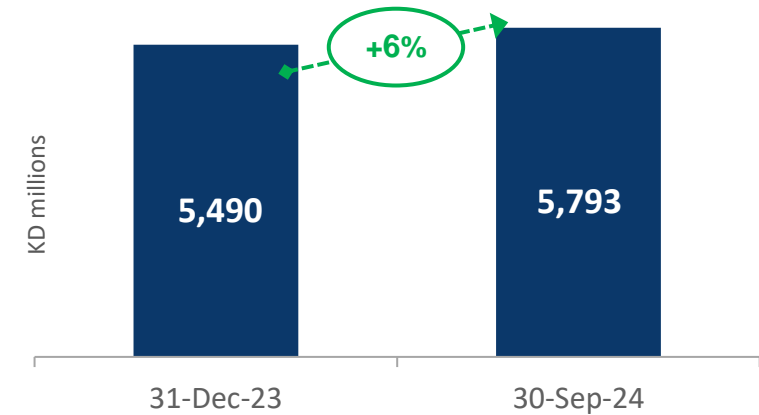
1 Net Profit



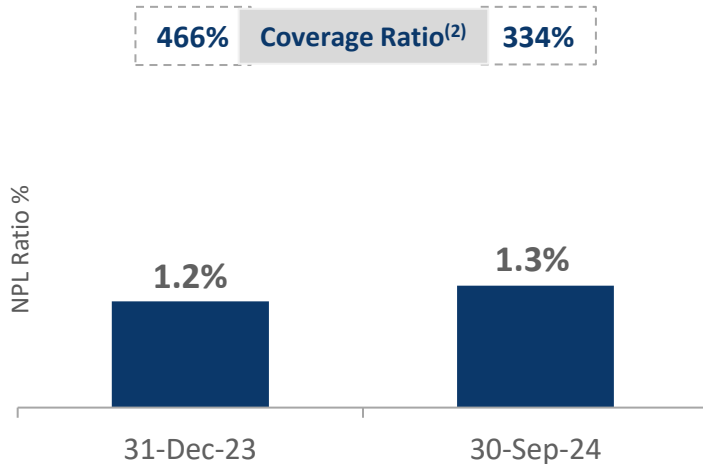
2 Operating Profit before Provisions



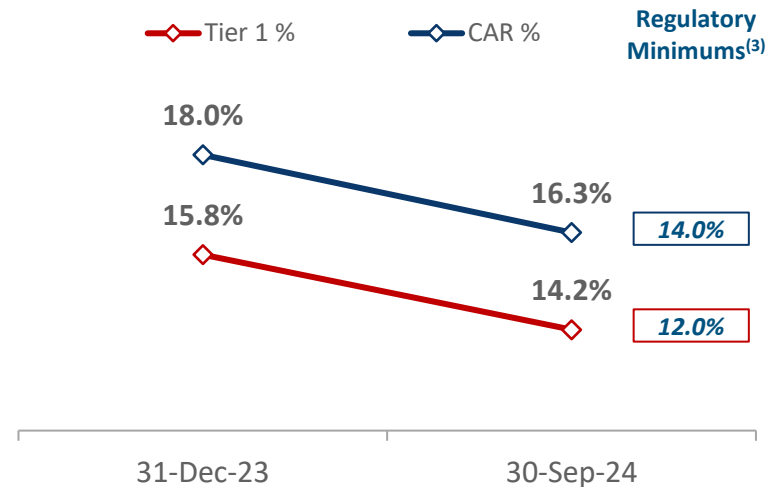
3 Gross Loans and Advances⁽¹⁾



4 Asset Quality



5 Capital Ratios



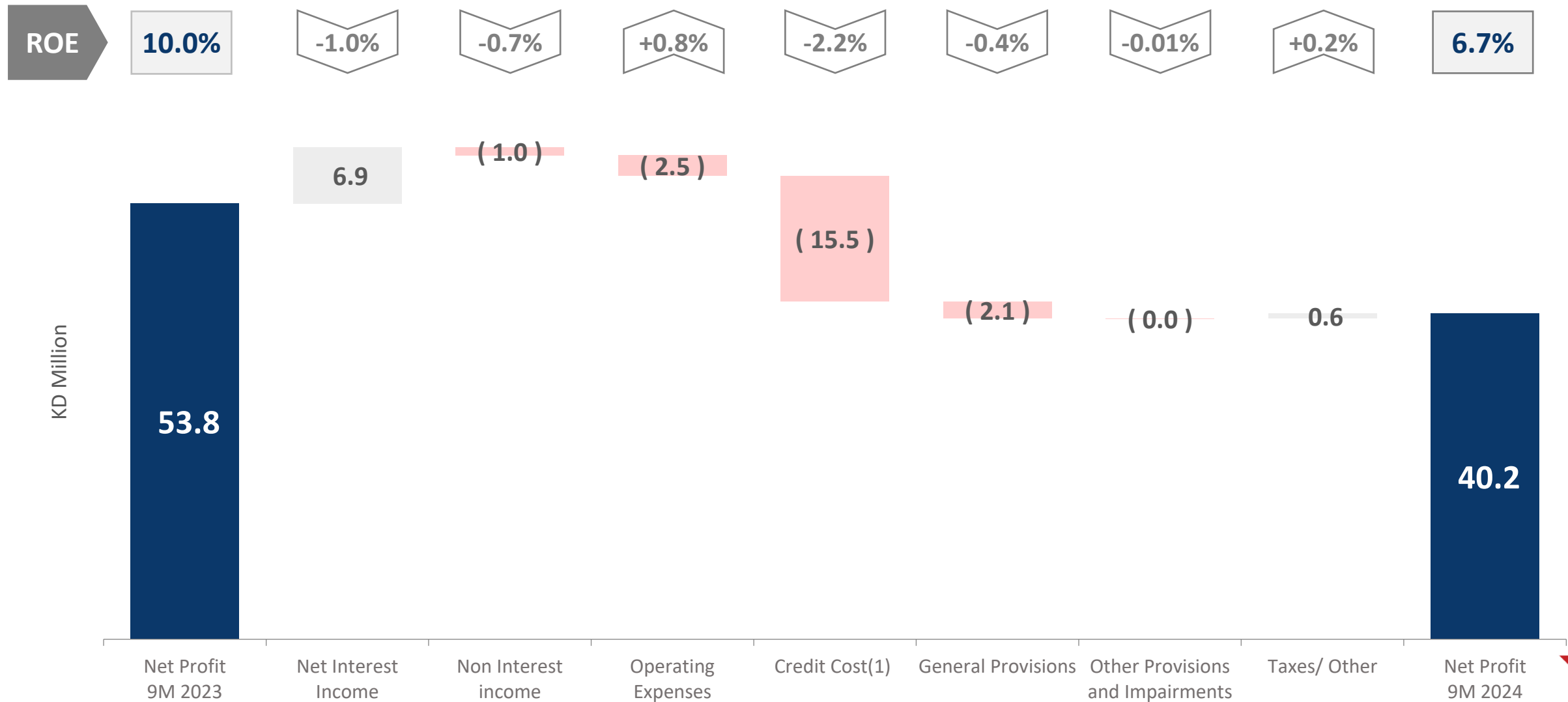
6 Credit Ratings

	Credit Rating	Outlook
MOODY'S	A3	Positive
CI CAPITAL intelligence	A+	Stable
Fitch Ratings	A	Stable

(1) Gross loans and advances is consolidated(loans and advances to banks and customers); (2) Coverage ratio includes total provisions and collaterals;

(3) Tier 1 and CAR regulatory minimums include 1% DSIB charge.

9 Months 2024 Net Profit vs. 9 Months 2023 Net Profit Evolution



(1) Credit costs = Specific Provision Charge + P&L write off on settlements – recoveries – excess general provision release.

Income Statement

KD Millions	Q1 2023A	Q2 2023A	Q3 2023A	Q4 2023A	Q1 2024A	Q2 2024A	Q3 2024A	Q3 24A vs Q2 24A		9M 2023A	9M 2024A	9M 24A vs 9M 23A	
								Amt	%			Amt	%
1 Interest Income	85.6	89.8	95.0	99.6	98.6	102.3	103.0	0.7	1%	270.4	303.9	33.5	12%
2 Interest Expense	(50.8)	(53.0)	(56.2)	(59.5)	(60.2)	(63.0)	(63.3)	(0.3)	0%	(160.0)	(186.6)	(26.6)	-17%
3 Net Interest Income	34.8	36.8	38.7	40.1	38.4	39.2	39.7	0.4	1%	110.4	117.3	6.9	6%
4 Non Interest Income ⁽¹⁾	11.6	9.0	9.1	10.1	9.8	9.4	9.5	0.1	1%	29.7	28.7	(1.0)	-3%
5 Operating Income	46.4	45.9	47.9	50.1	48.3	48.6	49.2	0.6	1%	140.1	146.0	5.9	4%
6 Operating Expenses	(21.4)	(21.5)	(21.9)	(22.0)	(21.7)	(22.6)	(23.1)	(0.5)	-2%	(64.9)	(67.4)	(2.5)	-4%
7 Operating Profit	25.0	24.3	25.9	28.2	26.6	26.0	26.1	0.1	0%	75.2	78.6	3.4	5%
8 Credit Costs ⁽²⁾	(7.2)	(4.9)	(7.2)	(9.9)	(11.4)	(9.3)	(14.2)	(4.9)	-52%	(19.3)	(34.8)	(15.5)	-80%
9 General Provisions	0.3	(0.0)	0.1	0.2	(1.8)	(0.6)	0.7	1.3	208%	0.4	(1.7)	(2.1)	545%
10 Other Provisions and Impairments	0.1	0.0	0.0	(0.1)	0.0	0.0	0.0	0.0	-157%	0.1	0.1	(0.0)	36%
11 Taxes/ Other	(0.8)	(0.9)	(0.9)	(1.0)	(0.6)	(0.7)	(0.6)	0.2	20%	(2.6)	(2.0)	0.6	24%
12 Net Profit	17.3	18.5	18.0	17.4	12.9	15.3	12.0	(3.3)	-22%	53.8	40.2	(13.6)	-25%
13 Return on Assets (ROA) %	1.0%	1.1%	1.0%	1.0%	0.7%	0.8%	0.6%			1.0%	0.7%		
14 Return on Equity (ROE) %	9.9%	10.4%	9.8%	8.9%	6.5%	7.8%	5.9%			10.0%	6.7%		0.3%
15 Cost to Income Ratio (CIR) %	46.1%	46.9%	45.8%	43.8%	44.9%	46.6%	47.0%			46.3%	46.2%		
16 Net Interest Margin (NIM) bps ⁽³⁾	207	215	221	225	214	215	212			214	214		
17 Cost of Risk (COR) bps ⁽⁴⁾	54	36	52	72	82	65	97			47	82		

(1) Includes Fees and Foreign Exchange Income and Other Income; (2) Credit costs = Specific Provision Charge + P&L write off on settlements – recoveries – excess general provision release;

(3) Net Interest Income / Average assets; (4) Credit Costs / Average gross loans and advances.

[GBK Classification: PUBLIC]



Balance Sheet

KD Millions	30-Sep-23	% of Total	31-Dec-23	% of Total	30-Sep-24	% of Total	Var Sep 24 vs Sep 23		Var Sep 24 vs Dec 23	
							Amount	%	Amount	%
ASSETS										
1 Cash and cash equivalents	1,130		1,094		1,184		54	5%	90	8%
2 Kuwait Government Bonds	17		17		3		-14	-85%	-14	-85%
3 CBK Bonds	332		338		260		-72	-22%	-78	-23%
4 Deposits with banks and OFIs	74		181		167		93	125%	-14	-8%
5 Liquid Assets	1,553	22%	1,629	23%	1,613	22%	60	4%	-16	-1%
6 Gross loans and advances ⁽¹⁾	5,449		5,490		5,793		344	6%	303	6%
7 Provisions	-293		-294		-240		53	-18%	54	-18%
8 Net Loans and advances	5,157	74%	5,197	72%	5,554	74%	397	8%	357	7%
9 Investment securities	109	2%	191	3%	147	2%	38	35%	-45	-23%
10 Other assets	114		118		120		6	6%	2	2%
11 Premises and equipment	39		39		41		2	6%	2	4%
12 Other assets	153	2%	158	2%	161	2%	9	6%	4	2%
13 TOTAL ASSETS	6,971	100%	7,175	100%	7,474	100%	504	7%	300	4%
LIABILITIES										
14 Due to banks	416		256		256		-160	-38%	-0	0%
15 Deposits from FIs	855		1,149		956		101	12%	-192	-17%
16 Customer deposits	4,265	61%	4,219	59%	4,781	64%	516	12%	562	13%
17 Other borrowed funds	540		570		499		-41	-8%	-71	-13%
18 Other liabilities	155		164		169		14	9%	5	3%
19 TOTAL LIABILITIES	6,231	89%	6,358	89%	6,661	89%	430	7%	303	5%
20 Total Equity	740	11%	817	11%	814	11%	74	10%	-3	0%
21 TOTAL LIABILITIES AND EQUITY	6,971	100%	7,175	100%	7,474	100%	504	7%	300	4%
22 Average assets	6,889		6,946		7,338					
23 Average equity	722		741		805					
24 NPL ratio	1.2%		1.2%		1.3%					
25 Coverage ratio ⁽²⁾	470%		466%		334%					
26 CASA Ratio	32.3%		29.7%		28.1%					

(1) Gross loans and advances is consolidated (loans and advances to banks and customers);

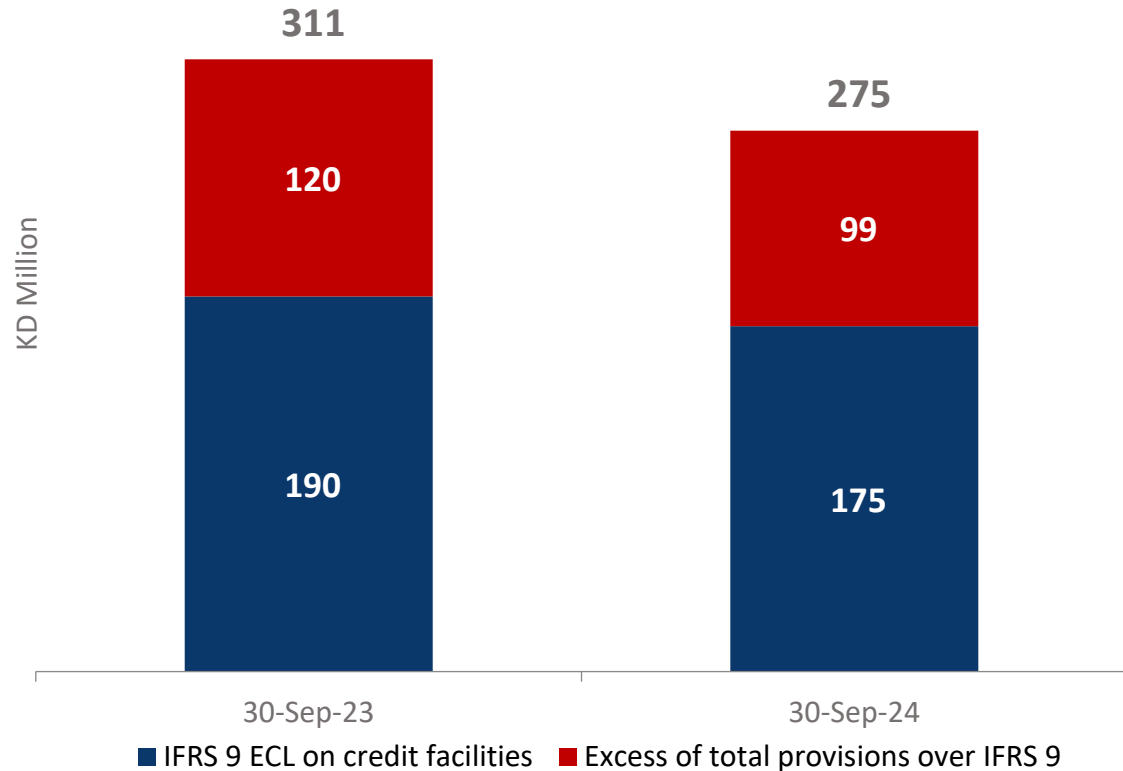
(2) Coverage ratio includes total provisions and collaterals.

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Total Credit Provisions exceed IFRS 9 accounting requirements by KD 99 million

Total Provisions on Credit Facilities

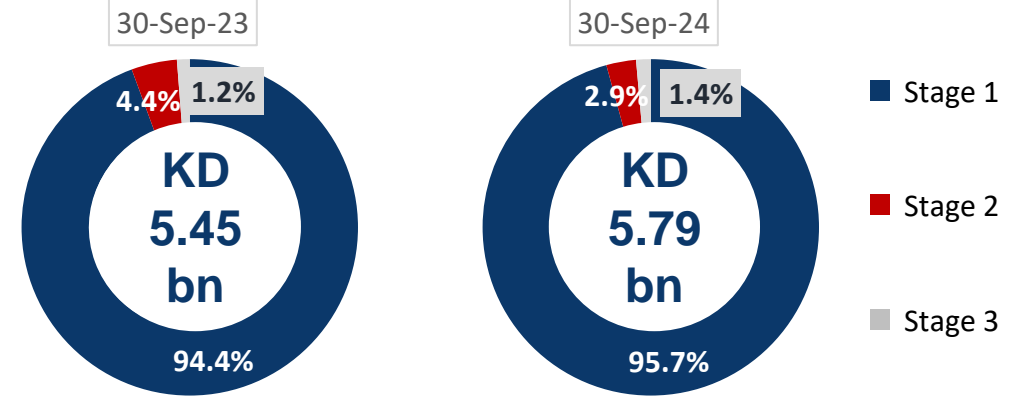


Excess / Total Provision

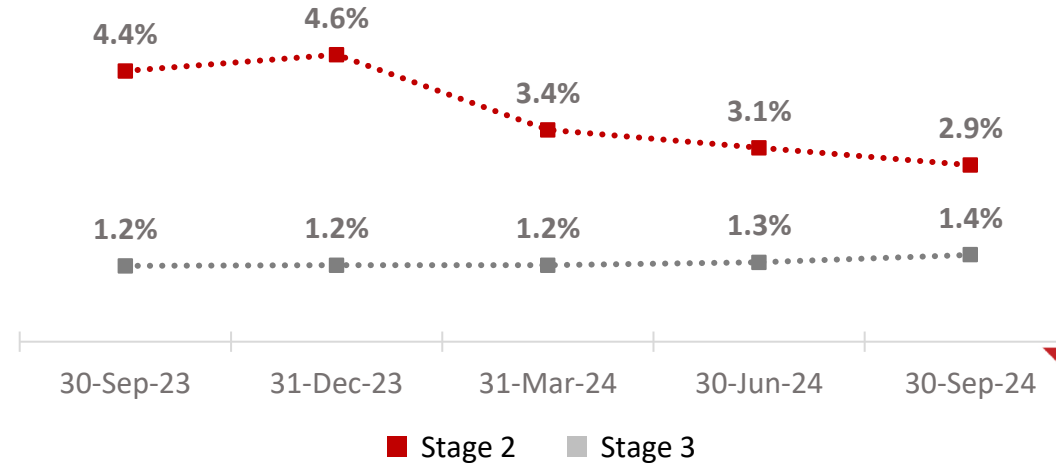
39%

36%

Gross Loans by Stages %⁽¹⁾

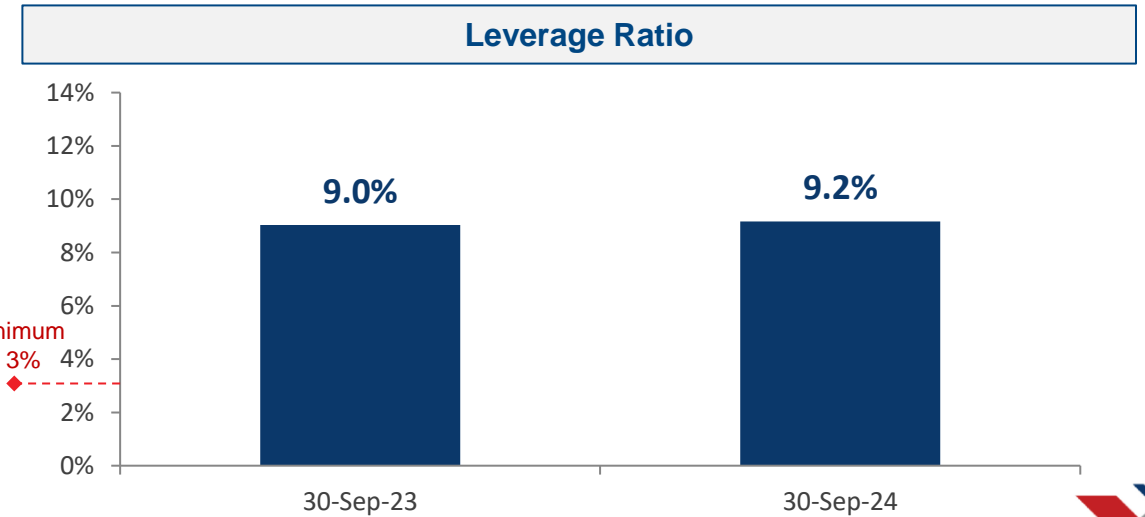
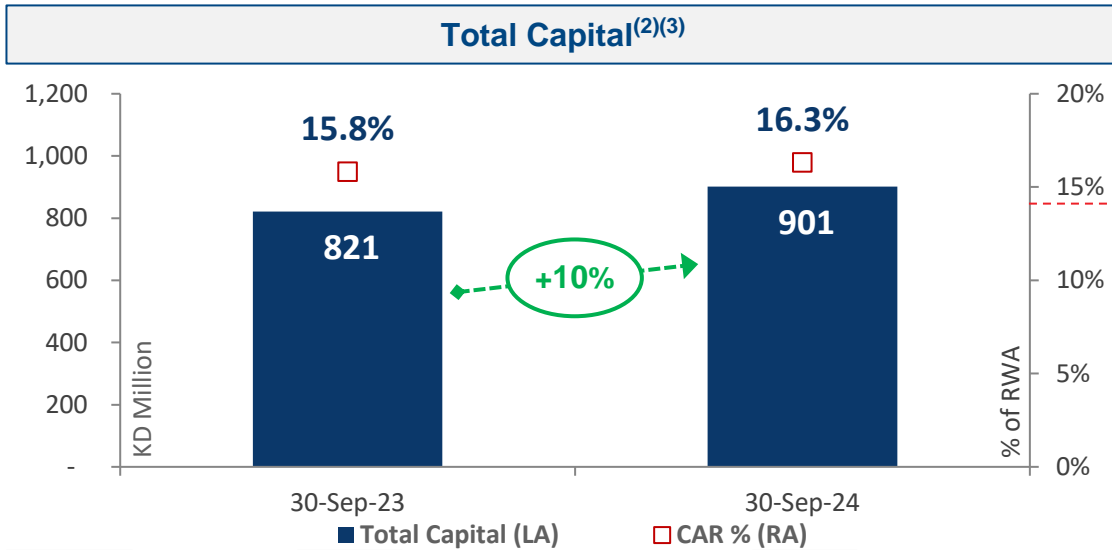
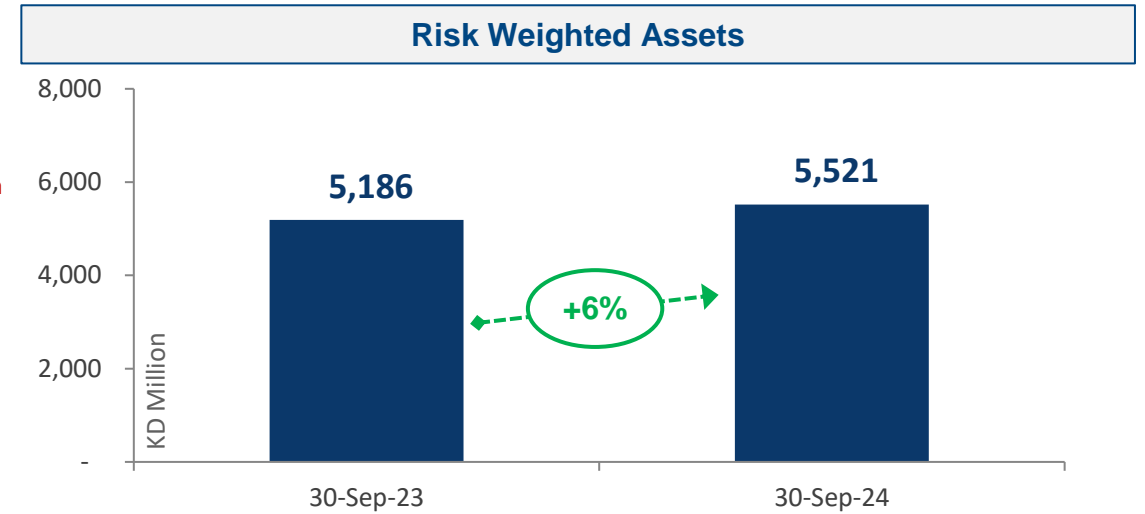
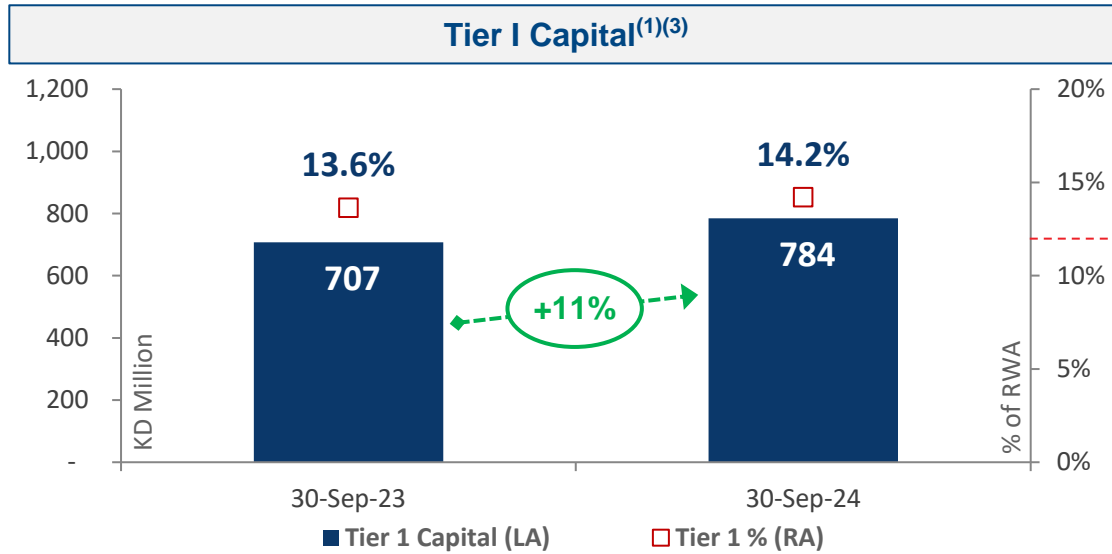


Evolution of Gross Loans Stages 2 and 3 (%)⁽¹⁾



(1) Stage 3 loans are marginally higher than the credit impaired loans due to qualitative and quantitative factors as per IFRS 9.

Capital and Leverage Ratios

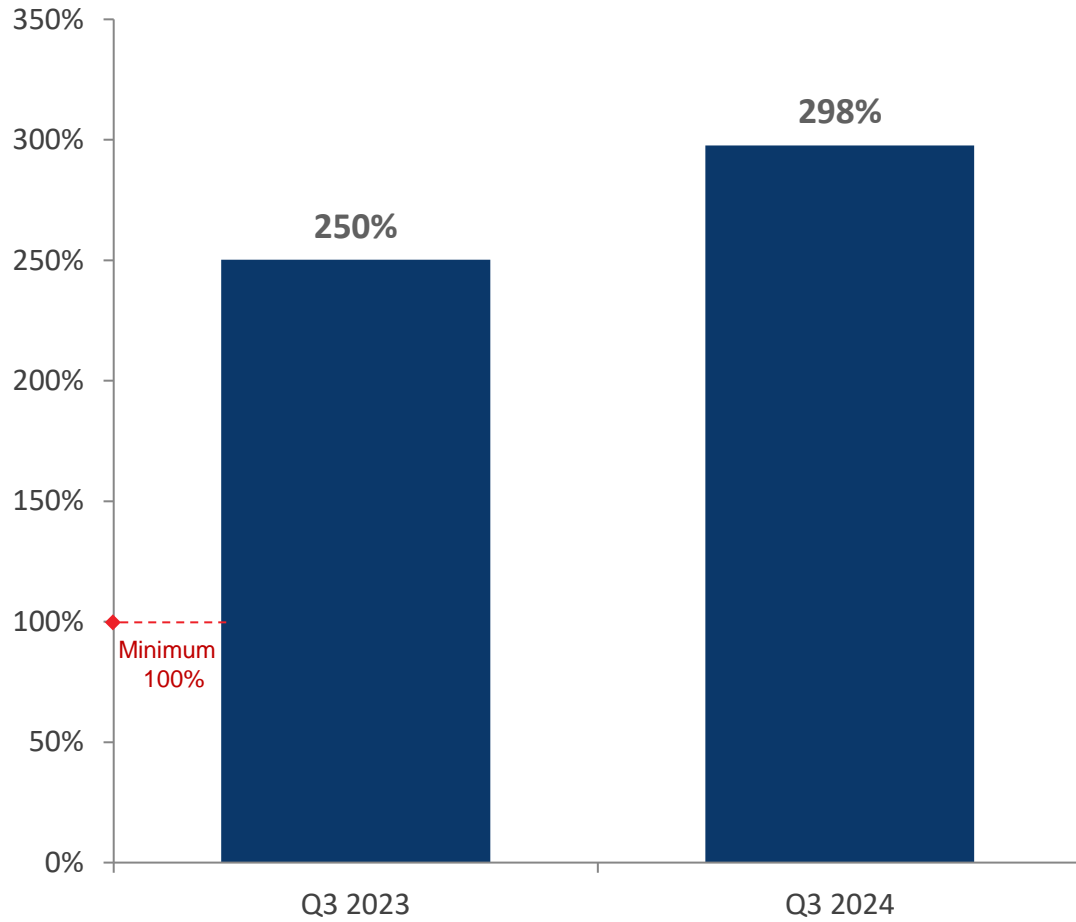


% Tier 1 **86%** **87%**

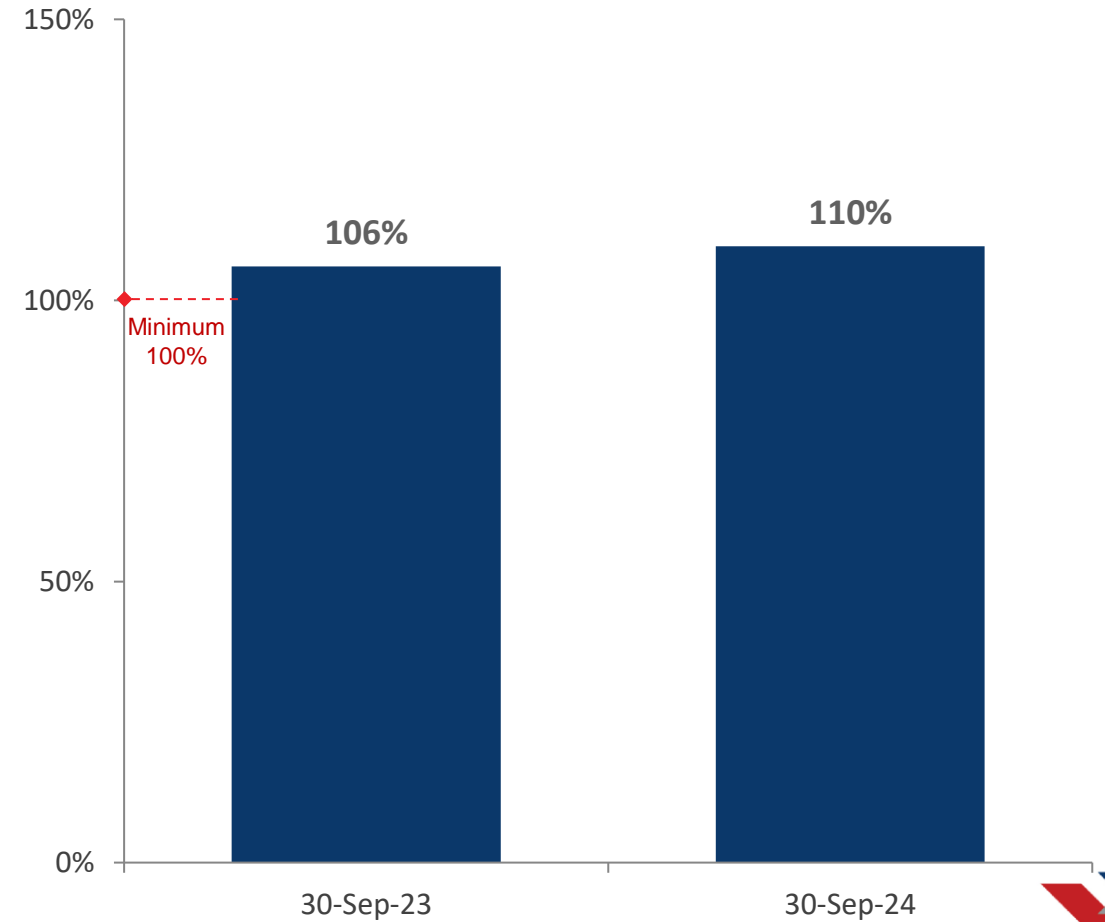
(1) Tier 1 Ratio regulatory minimum is 12%; (2) CAR regulatory minimum is 14%; (3) Tier 1 and CAR regulatory minimums include 1% DSIB charge.

Liquidity Ratios

Liquidity Coverage Ratio⁽¹⁾



Net Stable Funding Ratio⁽¹⁾



(1) Liquidity Coverage Ratio and Net Stable Funding Ratio regulatory minimums is 100%.

Q&A

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